



Roger Smith President & CEO American Income Life & National Income Life

A Smashing Quarter

Have you ever watched a baseball game and wondered how it would feel to hit a home run? The roar of a crowd, the cheer of teammates, a rush of excitement so invigorating you feel ten feet off the ground.

Well, you've done it. You've hit a home run! Never in the history of AIL/NILICO have I, or anyone, seen production numbers this high. I've got to tell you, you really smashed the ball out of the park.

With the amazing team effort from our Sales Force, PR Force and Home Office, we produced over \$13 Million in ALP, bringing us to \$30 Million for the first quarter. Our team is living proof AIL/ NILCO is truly an Opportunity Unlimited.

Though we had a great inning, we must not lose sight of the rest of the game. We must not become too comfortable and let valuable opportunities pass by. We need to keep our adrenaline pumping and continue to work as efficiently and effectively as we did the first quarter.

I encourage you to celebrate your hard work and success thus far and use that excitement to fuel you for the months ahead. Let this great accomplishment challenge you as we embark on the next quarter.

I'm anxious to see where our next hit will take us.

Batter on deck!





American Income Life

Insurance Company has been meeting working families' needs for over half a century. We are a leader in the union insurance market and are totally committed to meeting the needs of union members through personal one-on-one service and complete Home Office customer support. You can count on AIL to do what it says it will do.

*****spotlight

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News P

SGA CAREER TRACK

New Markets Opening & Expanding

There is a growing need for ambitious leaders.

AIL/NILICO is looking for MGAs and GAs wanting to pursue the SGA Career Track. If you are interested, speak to your SGA, then send an e-mail to: futuresga@ailife.com.

TOTAL BONUSES PAID OUT

This month AIL and NILICO paid a total of \$1,806,122.30 in bonuses. For more information on the monthly bonuses, turn to Pages 7 & 9.

Total: \$1,806,112.30

REQUIRED RETENTION RATE

Effective Jan. 1, 2009, to be eligible for bonuses and be featured in Spotlight, Producers must meet the required Retention or the minimum Net to Gross. Net to Gross varies based on bonus guidelines and is used only during the Producer's first eight months. The rates listed below are for Spotlight recognition only.

> **Retention: Net to Gross:** 78%

DATES TO REMEMBER

Wednesday, May 27, 2009

All business and PR credits must be at the Home Office to count for May production.

RECORD BREAKER



Taina Lameko Top RGA current month First Six Month Agent: \$273,181

Congratulations on your spectacular achievement, Taina! To see more, turn to Page 14.

FOUNDER'S CLUB

March 2009 Qualifiers Outstanding Producers & PR Representatives:



Oldham-Bianchi 1st Qualification \$50,438 Net ALP 83 9% Ret

7th Oualification





Leo VanDenBusche Jacqueline de Vooght 3rd Qualification 10,705 Cards

2nd Oualification

\$67,886 Net ALP

78.1% Ret

CAREER TRACK





JANUARY-JUNE **CONTEST WINNERS**

BONUS



SMASHING RECORDS





MARCH MADNESS



LOOK FOR THE ASTERISK

The asterisks, shown throughout the magazine, indicate that place will be a year-to-date award winner. The Producers, who will be recognized at the 2010 Awards Presentation, are: the top SGA from each category based on the percentage of Net ALP objective, the top three PR Managers, the top two PR Representatives from each category, the top two RGAs, the top five MGAs, the top five GAs, the top SA, and the top ten Individual Producers. You can view the 2010 Convention Qualifications online at www.ailife.com or www.nilife.com. Check your production! If there is an asterisk by your position, you could be on your way to New York City, staying at the fabulous Sheraton New York Hotel and Towers, and appearing on stage! The convention will be held May 16-19, 2010.





SGA Career Track

Whether you are new to our company or even someone with tenure, have you ever wondered what you had to accomplish in order to be promoted to State General Agent? The answer is simple—achieve these three levels.

If you have any questions, please feel free to set up a conference call with me and your State General Agent. I look forward to seeing you achieve your dream of financial security!

Larry Strong
 Vice President,
 Agency Leadership
 Development

Level 1: Qualifying

For you to qualify you must meet the following criteria:

- · 2 years of continual service with AIL/NILICO
- Production of at least \$225,000 of 1st Six Mo. Agent production (Last 12 Months)
- Must have a 4-Month Retention Rate of 68% or higher (Please note that although you need to qualify to be promoted, we will begin the process as soon as you achieve the production level regardless of quality factor.)

Level 2: Preparing for an Offer

Once you qualify by achieving the above criteria, a letter of eligibility will be sent to your home address with a copy to your SGA. Also, we will schedule a conference call between you, your SGA, your SGA's Director, and myself to determine your interest in being a SGA and to initiate a consistent communication process between you, your SGA and the Home Office.

Level 3: Getting an Offer

I will contact you to:

- Let you know what territory/territories we are offering
- Discuss who will be replacing you and what one person you will be taking with you. (Your SGA can protect one person who they feel they need to keep.) This process has been in place since January 2008, resulting in 11 SGA promotions, and there will be many more.

Outlook



Rob Falvo
Senior Vice President of
Field Operations

Agency Director of the Month

Leaders growing leaders!

Shashi Parekh

Shashi's territory had an unbelievable 281% growth over March 2008.





Emotional Commitment

As I reflect back on the 1st Quarter of 2009 and the fantastic results we achieved in both sales and recruiting, I think about the emotional commitment made by those of you leading this company. Those of us in any type of leadership role need an emotional commitment to the importance of what we're doing and to the people with whom we are doing it.

There are basically five different reasons why nothing great was ever accomplished without an emotional commitment.

First, no great success is ever attained in anyone's life without the surmounting of obstacles.

Secondly, without the motivation that comes with commitment and enthusiasm, we'll never dig deep enough to discover and develop all the talents we have. These talents are what can lead us to the greatest accomplishments of which we are ultimately capable.

The third reason is that great success requires great risk. It doesn't come cheap — there are risks involved. Sometimes it takes financial risk or social risk. Occasionally, it's physical risk. And always, emotional risk. We need to be willing to try things we have never tried before, maybe even things nobody else tried before. We can't always play it safe if we want to play to win in life.

The fourth reason why a strong emotional commitment is typically necessary for greatness is that without it, we can easily be tempted to settle for nothing more than a basic, minimal competence in what we do. The world most often seems to be filled with plain old incompetence, punctuated here and there by a somewhat higher state of mediocrity.

The fifth reason is that no great success was ever attained alone. No one in this life ever accomplishes anything worthwhile flying completely solo from start to finish. Satisfying success is always in some way a social product and a result of people working together. Whatever our dream is and whatever our goals are, we cannot do it alone.

We did not come into this world to do it alone. We were created to journey toward personal fulfillment with other people. But unless other people are attracted to us and our goals, we can find ourselves going it alone far too much of the time.

What will attract others to our company and our vision? Simple: Energy, Enthusiasm & Passion.

Look at our emotional commitment to the importance of what we are doing and our emotional commitment to other people. People are attracted to people who care about them. People help people they care about. As long as what we care about is truly worth our care, our commitment of emotional energy will attract and hold both the attention and assistance of the people around us — people who will help us attain our goals and people who will accompany us on our journey of success.

If it's worth doing, we can't do it alone. But if it's worth doing, it's worth caring about.

And if we care deeply enough about what we are doing, our commitment will be contagious, and we won't be doing it alone. That's as close to a guarantee as we have.

Each of us has a lot to give to this world while we're here, and the world has a great deal to give back to us in return. But none of this will happen the way it should unless we embark on an exciting journey of success. This should involve, first of all, an inner exploration, then an outer adventure. As we look around us in this great world, one of the strongest temptations in life is to become so fascinated by the things we see that we forget to develop who we are.

Our journey must start from within. We each need to develop through the setting and seeking of goals which we find are important to us. That we need! And as we shoot for these goals, we should always seek to deploy our talents into the world for the good of others as well as for ourselves. For only in this way will we attain our highest levels of success.

As we move forward on our journey to \$250 Million of Net ALP, let's remember the words of Marcel Proust: "We don't receive wisdom; we must discover it for ourselves after a journey that no one can take for us or spare us."



Debbie Enstedt

Vice President of Public Relations Field Operations



PR Training School

Denise Bowyer and I spent our spring break teaching school — a four-day PR School held in McKinney, Texas. The class consisted of new students from all across North America.

This was a unique experience for everyone involved. Our agenda for the school was designed to illustrate the vision and opportunity that lay ahead of them, and it gave them the tools they need to become successful in Public Relations. We touched on several topics, but primarily focused on the field training.

The atmosphere was one of high energy, and excitement. Many bonds were formed. Everyone left energized and ready to get started on their new career.

After a week of school, they all went home to their respective areas and spent another week in the field with their managers or directors. I can't tell you how exciting it is to have 34 brand new representatives in the field in the same week. The initial results seem good — there were groups signed, boards set, and events planned. The second week brought more of the same results.

To grow the PR Team, we will continue to focus on hiring and providing a solid training program, one that empowers new representatives to embrace what we offer and create new superstars for the future.

That's what we did on our spring break. What did you do for yours?



Breakout Session





Jatoft-Foti Agency











Bonus: \$4.477.87

Lorenzo Lameko



y	Friedlander Agency	Oldham-Bianchi Agency	Lloyd Agency	Frie

Mane 1	Bonus Count*	Bonus Amount		Bonus Count*	Bonus Amount
Ben Halali		\$9,740.05	Roghie Hassan Loo	1	\$443.21
Stephen Hill	7	4,966.44	Johnathan Olsen	i	422.88
Brett Gryska	7	4,681.12	Stephen Jubrey	î	419.86
Kellen Cuttance	6	3,200.06	John Szoka	2	409.29
Harjeet Rana	3	2,638.79	Blake Higuchi	ī	405.77
James Cunningham	4	2,577.56	David Iriye	ī	400.66
Natalie Lloyd	4	2,153.24	Matt Pflueger	2	398.91
Christopher Jordan	3	1,976.99	John Bacaron	2	398.18
Richard Blake	3	1,741.60	Jared Mlinarich	2	392.09
Michael Bromberg	2	1,453.41	Da Rubio	1	388.74
Carmen Ramirez	3	1,408.82	David Goodman	2	386.16
Mathew MacCannel	1 2	1,392.06	Zeve Katz	1	385.27
Lorenzo Lameko	3	1,224.38	Marc Younger	1	380.51
Karen McQuoid	2	1,200.88	Robert Kanaan	2	374.81
Karen Gagarin	3	1,160.14	Mike Hudnall	1	373.82
John McGrath	3	1,147.24	Bruce Davis	1	370.88
Sita Pereira	4	1,098.87	James Allen	1	365.16
Scott Hanna	3	1,012.06	David Farraway	2	364.52
Dmitriy Kagan	3	988.07	Phillip Jenkins	2	362.72
Kenneth Greer	2	930.85	John Hughes	2	360.67
Jay Meyer	3	921.21	Mark Corkrean	1	352.60
Matthew Melhorn	3	917.23	Hyungjun Kae	1	350.64
Paul Samra	2	895.71	Cody Novak	1	349.49
Hal Herman	2	895.64	Patrick Bendure	1	315.00
Yvonne Zarathustra	2	890.43	Carl Rudd	1	314.87
David Ramirez	2	889.06	Athar Sheikh	1	311.53
Francisco Perez	2	870.62	Sean Lacroix	1	309.96
Kilisimasi Sega	2	799.51	Justin Adams	2	302.88
Albert Lau	2	796.34	Jermaine Gunter	1	294.24
Doreen Ryan-Foti	2	778.60	Marcus Howard	1	290.86
David Wang	2	775.50	Beth Snow	1	287.92
Corey Neff	1	771.29	Mitch Duplantis	1	276.78
Tiffany Roland	2	703.17	Rencel Jones	2	268.85
Ryan LeBaron	3	695.30	John Collins	1	268.21
Alex Gonzales	1	684.86	Pablo Garcia	1	267.15
Eric Cochran	2	666.84	Luay Ghawi	1	266.69
Ryan Vopat	2	661.28	Bobby Gujral	1	262.35
Lawrence Hauck	2 1	652.09	Hasheim Jones	1	258.26
Michael Boyer	_	651.22 636.52	Stacie Jones	1	258.26 256.53
Jamison Weatherspo Desi Dimitrova	on 2	624.20	LaDawn Meador Michael Vasu	i	255.51
Jeffery Thiel	2	605.74	Philip Anderson	i	253.31
Jaime Rozotto	1	570.52	Daniel Walton	î	251.53
Clifton Horton	3	563.73	Larry Pereiro	î	250.96
Harmandus Buckle	2	557.93	Antonio Monica	2	248.91
Shawn Nowak	2	548.61	Francisco Zarathusti	_	242.00
Michael McIntosh	ī	547.56	Mark Bleier	ī	236.44
Allen Nelson	3	538.89	Victoria Wnek	ī	234.37
Corey Carbon	2	537.19	Michael van Delft	ī	232.60
Taina Lameko	2	535.58	Nicole Rayner	î	232.60
Christopher Stephen		528.61	Timothy Matteson	2	219.39
Laura Maurillo	2	511.59	Mabelyn Rojas	ī	217.22
Gevorg Yanukyan	2	481.87	Brenda Hadayia	1	216.52
Gary Howard	2	479.72	Mark Beckford	1	215.80
Travis Brock	2	455.13	Eric LaBossiere	1	215.37
Steven Engrav	2	454.40	Jason Mayer	1	212.66
•					

	ROURS	Rounz		
Name	Count*	Amount	Name	
Jason Marlow	2	\$206.87	Seung Suh	
Delaunda Milner	1	205.48	Jason LaFayette	
Nicholas Zangardi	1	201.43	Maurice Jordan	
Claudia Baba	1	200.33	Jason Bratin	
David Hausman	1	197.49	Gregory Kono	
Scott Kim	1	192.64	William Parmeter	
Arthur Greene	1	189.90	Kevin Davis	
Maria Esposito	1	185.22	Barbara Corigliano	
Michael Yoxtheimer	r 1	182.58	Lynn Jones	
Michael Nelson	1	179.83	Timothy Watson	
London Burnett	1	179.47	Alek Auxier	
Natalie Linker	1	175.51	Evan Wicklund	
Mark Myles	1	175.32	John Murphy	
Sharon Brenner	1	171.79	Daniel Orr	
Wayne Fader	1	171.79	John Charlton	
Joseph Kuzmanko	1	169.29	Zachary Hart	
Anthony Theriault	1	166.15	Travis Eick	
Tracy Haden	1	165.56	Clifford Mekelburg	
Kevin Burton	1	165.22	Aldonta Garrett	
Dorian Oldham	1	164.47	Kevin Holtz	
Bradley Ellison	1	163.62	Matthew Coulombe	
Marcus Noel	1	163.55	Richard Correa	
Maifea Fetu	1	162.23	Aaron Latham	
Darron Hacker	1	161.59	Amie Young	
Corby Jesperson	1	158.22	Anita Facundo	
Nicholas Rice	1	157.50	Jerry Kust	
Earnest Powers	1	152.37	Colin Gibson	
Ryan Leong	1	152.28	Brandon Braun	
Maria Greene	1	151.71	Nicholas Bloom	
Kevin Appasamy	1	150.70	Craig Beck	
			Xavier Baudoin-Dajo	τ

28	Brandon Braun	1	116.37
71	Nicholas Bloom	1	111.91
70	Craig Beck	1	108.99
	Xavier Baudoin-Dajoux	1	108.99
	Magda Figueiredo	1	107.90
	Jayson Medema	1	106.98
	Rita Earl	1	106.93
	Patrick Robitaille	1	105.91
	Tibor Simon	1	105.67
	Nicholas Engrav	1	104.72
	Harold Miner	1	104.25
	Erin Mover	1	102.96
	Fredric Nobari	1	102.87
	Charles Bradley	1	102.26
	Norman Sellen	1	101.32
	Taneshia Solomon	1	100.77
	Anne Powihongi	ī	100.35
_			_00.00

\$148.42

147.12

145.70

145.40

143.96

141.99 140.27

139.34 138.39

137.56

136.87

131.18

130.01

129.48

129.40 129.01

127.76

127.28

124.37

124.31

124.18

123.31

123.09

122.63

119.48

118.22

117.00

under the indicated

NTEST PAYOUT \$205,006.28

Halfway through the contest, and we have again increased our manager bonuses — we are up 62% from February! Your WILL 2 WIN shines brightly as you compete to become the stars of our company. A special congratulations to Ben Halali, who managed to clinch 9 bonus earners for March alone. Keep shooting for the skies, TEAM AIL/NILICO! Your competitive edge will surely make the second half of the contest an exciting one!

Promotions

State General Agent Sam LaSala Regional General Agent Steven Edgell Pablo Garcia Ben Halali Lee Jeffers Cheryl McLean

Seung Suh **Master General Agent Shannon Andrews**

Julius Baker Christopher Bauer

Thomas Stewart

Larry Bolinske Sarai Castanon

Bryan Dickens Jason Evans Maria Greene

Sean Hall Matthew MacDonald

JoAnne Marks Allen Nelson Danielle Olsen

John Serrano

General Agent 60% Diego Acosta

Terrell Fowler Jose Harb Kraig Jilge Ernesto Magat Michael McIntosh Myron Montano

Natalie Soboleva **Greg Stewart**

General Agent 57.5%

Salima Abdin James Bursey Danvlle Guerrero Ryan Leong Laura Maurillo James McCarthy Crystal Mestres Adam Niman Carl Rudd Dennis Titcombe Tasha Torain

Huihann Wee

Amelia Zeiger

Jonathan Whitaker

Supervising Agent 55% Jeffrey Aleman

Thomas Carver Theodore Fawcett Jerid Ferranti Karen Gagarin David Garbarskiy Ramon Herrera Marsela Kresic Yeni Losano

Dillon Lupton Carrie Mayle Chanel Mendoza Gabriela Moreno Maryam Nemati Benjamin Page

Kevin Edwards William Parmeter Tiffany Pikula Thomas Roberts Theodore Roberts Ezra Sherrod Crystal Gustin Brian Walker Debra Hepp Marisa Willgruber

Supervising Agent 52.5%

Stephen Archer Ini Augustine-Akpan Quantez Black Junior Bontemps

Adrian Bullens William Caraway Matthew Coulombe **James Cummings** Amy Daniel Edward DeAngelo

Evan Dent Virginia Dotson Lima Drysdale Alissa Dvorak-Halcom

Christopher Freter Tupulaga Fuaivaa Ronald Garibaldi Laureena Giorgi

Faisal Kasuri Ryan Kendl Dennis Kinzlei

Ricky Bryant, Agt

Amy Knotts Valeriya Kolb

Kimberly Lewis Richard McLoone Douglas Meador David Mehaffie Denis Miklasevskij David Moir Jerry Moore

David Moritz Aaron Parks Reginald Patrick April Payne

Thomas Quintalino Michael Rice Joshua Soucy Mathew Weber

Jerry Williams Nicholas Wolle

Anniversaries

25 Years of Service Vivian Dwyer, PR 21 Years of Service

Susan Gilbert, PR 20 Years of Service Scott Remmey, Agt

19 Years of Service Christopher Cummings, Agt

Paramjit Sangha, Agt

18 Years of Service Sharon Nigota, Agt Jeff Spanaus, Agt

15 Years of Service Daniel Phares, MGA

George Sturge, Agt

14 Years of Service Darrell Dorey, PR

Maria Esposito, MGA 13 Years of Service

Bruce Jones, Agt

12 Years of Service Tyrone Conard, SGA

11 Years of Service Francisco Perez, RGA

9 Years of Service

Tod Brown, RGA Becky Cutler, PR

Vance Rountree, MGA 8 Years of Service

Mary-Delores Ayarzagoitia, MGA Todd Engelson, RGA Adam Kiss, MGA

Theodore Pappas, SGA Douglas Zigby, Agt

7 Years of Service Travis Price, Aqt

William Slocum, PR 6 Years of Service

Matthew Ho, RGA Stefan Johannsson, RGA Horace Johnson, MGA Karen Stockwell, MGA Angelika Vassilieva, Agt

5 Years of Service

Ronald Berube, GA Raphael Bouchereau, MGA Mark Gorman, MGA Richard Greenberg, MGA Bonnie Williams, MGA

4 Years of Service

Sorana Blackfoot, RGA David Garbarskiy, SA Katherine Georgiou, MGA Shiwa Hollingsworth, MGA Diana McNair, Aqt Troy Plummer, MGA Scott Rehberg, SGA

Tibor Simon, MGA Emmanuel Villasenor, SA 3 Years of Service

Michael Boyer, MGA Elizabeth Farm, PR

Sal Giacchi, Aqt Christopher Keller, GA Todd O'Neill, Agt Steven Orcherton, PR Raymond Risucci, GA Jennifer Wehrle, Agt

2 Years of Service

Stephane Bartlett, MGA Stephen Crockett, PR William Doremus, Aqt Robert Drake, SA Jeremy Engrav, Agt Albert Lau, MGA Jacqueline Lowe, PR Gregory McMeckan, MGA Gregory Myers, Agt Patrick Robitaille, SA Athar Sheikh, MGA Andrew Streiff, MGA Benton Tong, GA Jarrod Turner, Agt

Gevorg Yanukyan, MGA 1 Year of Service

Larry Adebesin, Agt Raymond Angeles, MGA John Averi, Aqt Michael Baier, SA Robert Barzyk, SA Rog Beaudro, PR Robert Biser, GA William Brasher, Aqt

Kevin Burton, GA Norman Candelore, MGA James Ching, MGA Matthew Cisneros, Agt Ryan Clark, SA Christen Coppola, SA Myrna Cosman, Agt Nancy Crampton-Brophy, Agt Kvriacos Davis, GA Amanda Deal, MGA Michael Delahunty, Agt Irakli Dolidze, Agt Rita Earl, MGA Tony Fox, MGA Daniel Hanson, Agt Alex Hernandez, SA Mike Hudnall, MGA John Johnson, SA Glendal Jones, PR Jo Karr, Agt Kyle Klipp, GA Joshua Lageman, Agt Casey Larson, MGA Aaron Latham, MGA Patrick Leung, Agt Jose Lomeli, SA

Bernardo Lopez, SA Richard Lutz, SA

Catherine Mak, Agt

Matthew MacDonald, RGA

Ashley McMurtry, Agt Jayson Medema, MGA Calvin Moore, SA Kristina Nelson, Agt Christina Nienaber, PR Fritznel Octave, SA Bernard Oliphant, MGA Gleb Ostrovsky, Aat John Pagano, SA Cynthia Palfrey, Agt Adelfa Parinas, SA Reginald Patrick, SA Timothy Peters, Agt Kevin Rendon, Aat Ariana Schubert, Agt James Seaborn, Agt Alexander Seropian, GA Olesili Sinaumea, Agt Peter Soybel, Agt Kim Sprenger, Agt Lisa Stella, Agt Bruce Stewart, Agt Leone Tom-James, Agt Daniel Umbertone, MGA LaJuan Vann, Agt Tammy Zagata, Agt Marina Zelinskaya, PR

Regenia Mapson, GA Brittney Mathews, GA Francisco Zarathustra, GA Mark Ziemianski, GA

65

PUBLIC RELATIONS BONUS

Qualifier Mark Gagliardi Larry Lozano **Timothy Leary** Al Wall Viki Farı **Robin Andrade** Fran Christie **Darrell Dorey Sue Akers** Erica Dalagei

Qualifier

Ben Halali

Stephen Hill

Earnest Powers

Lorenzo Lameko

Francisco Perez

Patrick Bendure

Harjeet Rana

Brett Gryska

Natalie Llovd

Sita Pereira

SGA/Director **Amount** Jatoft-Foti \$2.037.25 1,686.00 Jatoft-Foti Oldham-Bianchi 1,366.00 **HO Toronto** 1,116.12 825.00 Paul Rumbuc **HO Massachusetts** 810.42 **HO British Columbia** 741.50 654.00 mran Satti John Akers 619.00 HO Minnesota 591.75

ERSHIP BONUS

67

69

REINSTATEMEN

Qualifier **Ghina Malanev David Jackson** Sami Mogannam **Lance Martin** Frank Kolligian **Allan Gilbert** Lawrence Dennis **Benton Tong** Beverly Diaz de Leon Cohen-Cohen Timothy Dawe

SGA **Eric Gialione** Henderson/Williams 2,487.09 **Jatoft-Foti** Surace-Smith Slav Bitman **Bob Olson** Paul Rumbuc Cohen-Cohen **Bob Olson**

Amount \$2,495,25 2.215.55 2,174.88 1.860.56 1,575.27 1,301.36 1,125.78 1,096.34 1,010.97

73

WORLD'S GREATEST BONUS

SGA

SGA **Amount** Steve Friedlander \$23,781.34 Jatoft-Foti 19.428.21 11,668.82 **Simon Arias** Steve Friedlander 11.282.65 Imran Satti 11,150.33 **Theodore Pappas** 9.713.37 Oldham-Bianchi 8,622.51 8.341.40 Sabrina Lloyd Surace-Smith 8.279.34 Steve Friedlander 7,591.10



Altiq-Orlovic Steve Friedlander Surace-Smith Cohen-Cohen **Altig-Orlovic Jatoft-Foti** Jatoft-Foti Surace-Smith Steve Friedlander **Simon Arias**

3,699.91 3,584.91 3.525.81 3,183.34 3.092.99 3,044.33 2.830.46 2,820.77 2,815.67

Amount

\$3,778.79





bonus total: \$1,702,516.39

Will 2 Win Spotlight April 2009 9

PRODUCTION

Top Month Ever

Mar '09 \$13.06M

41% vs. Mar '08

Top Quarter Ever
4 Q1 '09 \$30.2M
20% vs. Q1 '08

CODES

REINSTATEMENTS

Mar '09 - 2,402 74% vs. Mar '08 Top Month Ever Q1 '09 - 6,680 60% vs. Q1 '08 Top Qtr Ever

Other Notable Accomplishments

PR REPRESENTATIVE COUNT

Mar '09 up 14% vs. Mar '08 Q1 '09 up 19% vs. Q1 '08

TGs SIGNED

Mar '09 up 22% vs. Mar '08 Q1 '09 up 8% vs. Q1 '08



AGENT COUNT

Mar '09 - 3,506 34% vs. Mar '08 Top Month Ever

SUBMITTING AGENTS

Mar '09 - 2,063 131% vs. Mar '08 Top Month Ever

SMASHING QUARTER

■ Individual Producers





2. Kevin Ishikane



3. Justin Smith



5. Steven Stensrud



8. Terrance Hines Halifax, NS



Lesina Ah Sue



Minor



4. Omar Hashimi

Hart



6. Robert J. Dunn Columbus, OH Minneapolis, MN



9. Gabriel 10. Tibor Feldmann Phoenix, AZ Simon Burnaby, BC



William Corey Caraway Durst

1. Catherine Minor \$30,948 70.5 Catherine Minor Altig-Orl 2. Kevin Ishikane 30,793 80.3 Kevin Ishikane Altig-Orl 3. Justin Smith 26,847 100 Steve Fri 4. Omar Hashimi 26,682 68.1 Jatoft-Fo	ovic edlander oti
2. Kevin Ishikane 30,793 80.3 Kevin Ishikane Altig-Orl 3. Justin Smith 26,847 100 Steve Fri	edlander oti
3. Justin Smith 26,847 100 Steve Fri	oti
4. Omar Hashimi 26,682 68.1 Jatoft-Fo	ovic
5. Steven Stensrud 26,110 77.0 John McGrath Altig-Orl	OVIC
6. Robert J Dunn 25,282 80.8 Surace-S	Smith
7. Zachary Hart 24,978 89 Zachary Hart Alt-Orl-D	Deley
8. Terrance Hines 21,747 100 Harjeet Rana Imran Sa	atti
9. Gabriel Feldmann 20,272 70.5 Steve Ha	artman
10. Tibor Simon 20,044 89.5 Tibor Simon Altig-Orl	ovic
11. Ernesto Magat 20,028 82.5 Ben Halali Jatoft-Fo	oti
12. Lori Dacyk 19,556 90 Lee Jeffers Altig-Or	lovic
13. Sarai Castanon 19,135 76.0 Sarai Castanon Jatoft-Fo	oti
18,805 100 Stephen Hill Steve Fr	iedlander
15. Peggy Winston 18,633 81 Michael LiBassi Surace-:	Smith
16. Ryan Catlett 18,172 97 David Guzman Surace-S	Smith
17. Mary Ann Gaelic 17,961 72.2 Lawrence Hauck Steve Fr	iedlander
18. Max Quasem 17,807 88.2 Cohen-0	Cohen
19. James Aalders 17,739 76.5 James Aalders Imran S.	atti
20. Marsela Kresic 17,304 69.3 Raphael Bouchereau Williams	s-Zophin
ALL TIME RECORD: STEVEN STENSRUD \$71,391 Net ALP	

n	*1.	Max Quasem	59,524	8	88.2		Cohen-Cohen
ıctic	*2.	Robert J Dunn	57,843	8	80.8		Surace-Smith
npo.	*3.	Brock Lampee	56,436	7	78.1	Tiffany Roland	Altig-Orlovic
YTD Production	*4.	Zachary Hart	53,555	89		Zachary Hart	Alt-Orl-Deley
Υ	*5.	Omar Hashimi	53,351	6	58.1		Jatoft-Foti
	*6.	Mary Ann Gaelic	48,379	7	72.2	Lawrence Hauck	Steve Friedlander
	*7.	James Aalders	48,125	7	76.5	James Aalders	Imran Satti
	*8.	Kevin Ishikane	47,686	8	80.3	Kevin Ishikane	Altig-Orlovic
	*9.	Kevin Davis	44,212	82		Raphael Bouchereau	Williams-Zophin
	*10.	Steven Stensrud	42,382	7	77.0	John McGrath	Altig-Orlovic
	11.	Ashley Adams	42,302	93		Tracy Haden	Steve Greer
	12.	David Gombkoto	40,963	88		Earnest Powers	Simon Arias
	13.	John Ragozzino	40,168	86		David Goodman	Joshua Goodman
	14.	Peggy Winston	39,975	81		Michael LiBassi	Surace-Smith
	15.	Amanda Beyersdorff	39,927	91		James Cunningham	Surace-Smith
	16.	Kevin Hart	39,528	94		Michael Vasu	Surace-Smith
	17.	Gary Howard	39,006	85		Natalie Lloyd	Sabrina Lloyd
	18.	Kevin Edwards	38,940	8	83.9	Dorian Oldham	Oldham-Bianchi
	19.	Danielle Olsen	38,430	96		Danielle Olsen	Altig-Orlovic
	20.	Elvis Obanor	38,361	-	76.0	Elvis Obanor	Eric Giglione

IceBreakers				
1. Lesina Ah Sue	\$18,805	100	Stephen Hill	Steve Friedlander
2. William Caraway	17,038	96		Robert Shafer
3. Corey Durst	16,765	92	Derek Wiens	Alt-Orl-Traboulay

Supervising Agents



Ramirez



2. Dustin Dunlap Columbus, OH



3. Kilisimasi



	Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	MGA	SGA
u	1.	Carmen Ramirez	\$58,166	\$73,366	97		Ben Halali	Jatoft-Foti
March Production	2.	Dustin Dunlap	34,152	39,822	95		David Guzman	Surace-Smith
odr.	3.	Kilisimasi Sega	33,849	40,538	100		Stephen Hill	Steve Friedlander
:h Pı	4.	Shawn Nowak	29,627	38,454	89		Derek Wiens	Alt-Orl-Traboulay
Marc	5.	Gary Howard	28,811	35,666	92		Natalie Lloyd	Sabrina Lloyd
_		ALL TIME RECORD: LO	DRENZO LAI	MEKO \$78,	033 1	st Six N	lo Agt	
	I	ALL TIME RECORD: LO	DRENZO LAI	MEKO \$81,	207 N	et ALP		
				4.5				
Ľ	*1.	I-Perfection Harris	63,191	94,358		71.4	Michael Vasu	Surace-Smith
ıctic	2.	Carmen Ramirez	58,166	73,366	97		Ben Halali	Jatoft-Foti
YTD Production	3.	Dustin Dunlap	57,485	75,486	95		David Guzman	Surace-Smith
D PI	4.	Theresa Setefano	57,071	99,553	97		Lorenzo Lameko	Steve Friedlander
Υ	5.	Joseph Kuzmanko	51,976	78,747	87		Earnest Powers	Simon Arias

General Agents



1. Sita Pereira Auckland, NZ



Meyer Rochester, NY



4. Jamison 3. Francisco Zarathustra Weatherspoon
Los Angeles, CA Cleveland, OH



5. Dmitriy Kagan Raleigh, NC

	Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	MGA	SGA
u	1.	Sita Pereira	\$134,258	\$166,090	99		Stephen Hill	Steve Friedlander
ıctic	2.	Jay Meyer	46,782	49,018		82.2	Brett Gryska	Oldham-Bianchi
odı.	3.	Francisco Zarathustra	44,936	54,402	96		Yvonne Zarathustra	Cohen-Cohen
h Pı	4.	Jamison Weatherspoon	40,060	68,430	96		James Cunningham	Surace-Smith
March Production	5.	Dmitriy Kagan	39,464	44,042		73.8	Kellen Cuttance	Slav Bitman
~	6.	Shawn James	38,037	56,407	92		Patrick Bendure	Surace-Smith
	7.	Thomas Vena	38,034	63,546	87		Earnest Powers	Simon Arias
	8.	Jennifer Duke	34,793	39,864	93		Brandon Teter	Matthew Hogan
	9.	Daniel Orr	34,209	52,764	83		Robert Kanaan	Imran Satti
	10.	Jay Newsome	34,131	62,389	87			Tim McAdams
		ALL TIME RECORD: T	AINA LAME	KO \$195,54	4 1st	Six Mo	Agt	

ALL TIME RECORD: MARY ANN GAELIC \$443,893 Net ALP

Ę	*1	Sita Pereira	301,192	383,426	99		Stephen Hill	Steve Friedlander
	*2	Francisco Zarathustra	110,059	143,924	96		Yvonne Zarathustra	Cohen-Cohen
5	*3	Thomas Vena	102,706	135,268	87		Earnest Powers	Simon Arias
5	*4	Shawn James	98,035	139,176	92		Patrick Bendure	Surace-Smith
	*5	Jamison Weatherspoon	97,551	149,067	96		James Cunningham	Surace-Smith
	6	Daniel Orr	94,280	140,652	83		Robert Kanaan	Imran Satti
	7	Magda Figueiredo	92,847	105,688	91		Mark Beckford	Eric Giglione
	8	Mark Ziemianski	87,454	110,674	84		Earnest Powers	Simon Arias
	9	Jay Meyer	83,066	89,353		82.2	Brett Gryska	Oldham-Bianchi
	10	Jay Newsome	75,374	117,160	87			Tim McAdams

An IceBreaker is a Producer who made his/her first sale in the last 2 calendar months. We will recognize all IceBreakers in the Top 10 Individual Producers list for the month, as well as the next Top 3 in this category.

■ Master General Agents





Halali



Gryska Rochester, NY Bendure



Lloyd New York, NY

	Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
'n	1.	Stephen Hill	\$162,993	\$196,139		73.5	Steve Friedlander
ıctic	2.	Ben Halali	145,260	219,400		75.3	Jatoft-Foti
odr.	3.	Brett Gryska	86,121	110,406		73.5	Oldham-Bianchi
ih Pi	4.	Patrick Bendure	79,073	139,198		69.3	Surace-Smith
March Production	5.	Natalie Lloyd	76,413	80,888		69.1	Sabrina Lloyd
~	6.	Kellen Cuttance	73,494	83,843	85		Slav Bitman
	7.	Francisco Perez	64,361	127,416		75.0	Theodore Pappas
	8.	Dorian Oldham	61,691	152,475		74.3	Oldham-Bianchi
	9.	David Wang	57,141	112,369		74.3	Bob Olson
	10.	Michael Vasu	51,932	113,396		78.7	Surace-Smith
	AL	L TIME RECORD: JEF	F RIBMAN \$326.	483 1st Six Mo	o Aat		

ALL TIME RECORD: JEFF RIBMAN \$364,483 Net ALP

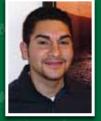
Ľ	*1.	Stephen Hill	376,423	462,001		73.5	Steve Friedlander
Production	*2.	Ben Halali	202,704	417,850		75.3	Jatoft-Foti
rodu	*3.	Natalie Lloyd	181,356	192,370	84		Sabrina Lloyd
D P	*4.	Patrick Bendure	162,761	301,378	83		Surace-Smith
Ϋ́	*5.	Brett Gryska	155,868	238,903		73.5	Oldham-Bianchi
	6.	Francisco Perez	153,745	278,519		75.0	Theodore Pappas
	7.	Michael Vasu	146,950	275,154		78.7	Surace-Smith
	8.	David Wang	127,135	264,766		74.3	Bob Olson
	9.	Dorian Oldham	126,141	322,610		74.3	Oldham-Bianchi
	10.	David Hausman	119,975	236,021		68.2	Eric Giglione

ALL TIME RECORD: PAUL RUMBUC \$2,168,283 Net ALP

■ Regional General Agents



1. Taina Lameko



2. Ben Halali



3. Eric LaBossiere

	Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross Retention	SGA
n	1.	Taina Lameko	\$273,181	\$364,587	70.2	Steve Friedlander
ıctic	2.	Ben Halali	169,572	258,967	75.3	Jatoft-Foti
ηpo.	3.	Eric LaBossiere	146,516	267,877	76.8	Altig-Orlovic
h Pr	4.	Sonny Gurney	144,944	332,416	70.8	Paul Rumbuc
March Production	5.	David Hausman	126,609	238,549	70.7	Eric Giglione
~	Ů Al	L TIME RECORD: TA	INA LAMEKO \$2	73,181 1st Six <i>N</i>	Mo Agt HOT	NEW RECORD
	Al	L TIME RECORD: JIN	M BIANCHI \$470,	822 Net ALP		
Ľ	*1.	Taina Lameko	669,505	886,439	70.2	Steve Friedlander
YTD Production	*2.	David Hausman	388,907	643,517	70.7	Eric Giglione
Jpo.	3.	Sonny Gurney	368,636	817,348	70.8	Paul Rumbuc
D Pr	4.	Eric LaBossiere	326,238	614,675	76.8	Altig-Orlovic
X	5.	Michael Vasu	240,633	541,264	70.1	Surace-Smith
	Al	L TIME RECORD: JIN	M BIANCHI \$1,98	9,902 1st Six M	o Agt	
	Al	L TIME RECORD: JIN	M BIANCHI \$4,57	0,094 Net ALP		

■ Public Relations



1. Brenda Stipanovich 4,617 card increase



2. Laura Mackin AB, MB, MT, ND, SK & SD 3,955 card increase 2,419 card increase



Bentley OK & T

St. Pierre

CATEGORY I Bruno, PC



Viki Farr CATEGORY



Larry Lozano **CATEGORY I**



Jessica Ingerick CATEGORY II



Cheryl Cook **CATEGORY III**



Darrell Dorey



VanDenBussche

Ken Altizer CATEGORY IV



PR Director of the Quarter

Daryl Barnett increased the card count in the areas he directs by 12,673 cards the first quarter of 2009. Daryl attributes the increase to his belief in his team and their constant searching for new markets and new opportunities. Of course you would also have to attribute it to Directs: AK, BC, HI, NF, his leadership skills and the team

Mgr 1. Brenda Stipanovich + 4,617 Tim Farr	
1	
1	
2. Larry Lozano 3,193 Jatoft-Foti 3. Al Wall 3,077 Ontario/ Daryl Barnett 4. Fran Christie 1,990 British Columbia/ Daryl 5. Christina Offman 1,921 NY/Susan Kelleher 1. Denis St. Pierre 4,196 Queen's Counsel/ Daryl 2. Jessica Ingerick 2,822 DC/ Laurie Onasch 3. Robin Andrade 1,674 MA/ Susan Kelleher 4. Suny Robinson 1,653 Houston/ Laurie Onasch 5. Nicole Pate 1,177 Chris Hernandez 1,177 Chris Hernandez 1,177 Chris Hernandez 1,177 Chris Hernandez 1,186 IN/Tim Farr 2,254 Manitoba/ Jacqueline 4. Katherine Kidder 1,040 PA/Tim Farr 4. Katherine Kidder 1,040 PA/Tim Farr 5. Dee Hettinger 888 KS/ Patti Morgan IV 1. Darrell Dorey 3,219 Imran Satti 2. Ken Altizer 2,127 WV/Tim Farr 3. Steven Orcherton 1,897 British Columbia/ Daryl 4. Paul Winslow 1,588 St. Louis/ Patti Morgan 5. Kevin O'Connor 1,582 OK/ Laurie Onasch ALL TIME PR CARD PRODUCTION RECORD: 18,960 Cards 1 *1. Viki Farr 8,885 Paul Rumbuc Narly Gagliardi 4,580 Jatoft-Foti 4. Mark Gagliardi 4,580 Jatoft-Foti 5. Vivian Dwyer 3,283 VA/ Patti Morgan II *1. Robin Andrade 5,383 MA/ Susan Kelleher 2. Jessica Ingerick 5,179 DC/ Laurie Onasch 1,179 DC/ Laurie Onasch 1,179 DC/ Laurie Onasch 1,280 DC/ Laurie Onasch 2,280	
1. Denis St. Pierre 4,196 Queen's Counsel/ Dary	
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1. Denis St. Pierre 4,196 Queen's Counsel/ Dary	
1. Denis St. Pierre 4,196 Queen's Counsel/ Dary	Barnett
1. Denis St. Pierre 4,196 Queen's Counsel/ Dary	
3. Robin Andrade 4. Suny Robinson 1,653 Houston/ Laurie Onasch 5. Nicole Pate 1,177 Chris Hernandez III 1. Cheryl Cook 2,702 PA/ Tim Farr 2. Leo VanDenBussche 3. Glendal Jones 1,186 IN/ Tim Farr 4. Katherine Kidder 5. Dee Hettinger 888 KS/ Patti Morgan IV 1. Darrell Dorey 3,219 Imran Satti 2. Ken Altizer 2,127 WV/ Tim Farr 3. Steven Orcherton 1,897 British Columbia/ Daryl 4. Paul Winslow 1,588 St. Louis/ Patti Morgan 5. Kevin O'Connor 1,582 OK/ Laurie Onasch ALL TIME PR CARD PRODUCTION RECORD: 18,960 Cards I *1. Viki Farr 8,885 Paul Rumbuc ALL TIME PR CARD PRODUCTION RECORD: 18,960 Cards I *1. Viki Farr 3. Larry Lozano 4. Mark Gagliardi 5. Vivian Dwyer 3,283 VA/ Patti Morgan II *1. Robin Andrade 5,383 MA/ Susan Kelleher *2. Jessica Ingerick 5,179 DC/ Laurie Onasch	l Barnett
4. Suny Robinson 1,653 Houston/ Laurie Onasch 5. Nicole Pate 1,177 Chris Hernandez III 1. Cheryl Cook 2,702 PA/ Tim Farr 2. Leo VanDenBussche 2,254 Manitoba/ Jacqueline of 3. Glendal Jones 1,186 IN/ Tim Farr 4. Katherine Kidder 1,040 PA/ Tim Farr 5. Dee Hettinger 888 KS/ Patti Morgan IV 1. Darrell Dorey 3,219 Imran Satti 2. Ken Altizer 2,127 WV/ Tim Farr 3. Steven Orcherton 1,897 British Columbia/ Daryl 4. Paul Winslow 1,588 St. Louis/ Patti Morgan 5. Kevin O'Connor 1,582 OK/ Laurie Onasch ALL TIME PR CARD PRODUCTION RECORD: 18,960 Cards I *1. Viki Farr 8,885 Paul Rumbuc *2. Al Wall 7,724 Ontario/ Daryl Barnett 3. Larry Lozano 6,704 Jatoft-Foti 4. Mark Gagliardi 4,580 Jatoft-Foti 5. Vivian Dwyer 3,283 VA/ Patti Morgan II *1. Robin Andrade 5,383 MA/ Susan Kelleher *2. Jessica Ingerick 5,179 DC/ Laurie Onasch	
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5. Kevin O'Connor 1,582 OK/ Laurie Onasch ALL TIME PR CARD PRODUCTION RECORD: 18,960 Cards I *1. Viki Farr 8,885 Paul Rumbuc *2. Al Wall 7,724 Ontario/ Daryl Barnett 3. Larry Lozano 6,704 Jatoft-Foti 4. Mark Gagliardi 4,580 Jatoft-Foti 5. Vivian Dwyer 3,283 VA/ Patti Morgan II *1. Robin Andrade 5,383 MA/ Susan Kelleher *2. Jessica Ingerick 5,179 DC/ Laurie Onasch	
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*1. Robin Andrade	
*2. Jessica Ingerick 5,179 DC/ Laurie Onasch	
3. Denis St. Pierre 4,735 Quebec/ Daryl Barnett	
4. Nicole Pate 2,477 Chris Hernandez	
5. Timothy Leary 1,842 Oldham-Bianchi	
*1. Leo Van Den Bussche 7,623 Manitoba/ Jacqueline (
*2. Cheryl Cook 3,460 PA/ Tim Farr	de Vooght
3. C J Briggle 2,583 AZ/ Rachelle Valdez	de Vooght
4. Katherine Kidder 2,088 PA/ Tim Farr	de Vooght
5. Jason Beckman 2,057 KY/ Tim Farr	de Vooght
IV *1. Ken Altizer 5,423 WV/Tim Farr	de Vooght
*2. Darrell Dorey 4,403 Imran Satti	de Vooght
3. Sue Akers 4,255 John Akers	de Vooght
4. Paul Winslow 3,569 St. Louis/ Patti Morgan	de Vooght
5. Robyn Ferraro 3,287 Joe Manone	de Vooght
ALL TIME PR CARD PRODUCTION RECORD: DENISE BOWYER 61,879 Cards	de Vooght

Public Relations categories are as follows: <u>Category</u>

6,500,000 to 8,499,999

State General Agents



Surace



Marcus Smith CATEGORY I



Steve Geer



Simon Arias



Allan Jennings CATEGORY IV





Scott Keeney



CATEGORY VI



llija Orlovic



Ryan Stenglein





Surace CATEGORY I



Marcus Smith CATEGORY I



Williams CATEGORY III



Zophin CATEGORY III



Allan Jennings **CATEGORY IV**





Scott Rehberg



Gary Bleier CATEGORY VIII



Rick Altig CATEGORY IX



Ilija Orlovic



Ryan Stenglein



March 2009 1st Six Month Agent Category V

1st Six Mo Agt \$120,472 1st Six Mo Obj \$52,000

Top Rookie



March 2009 Net ALP Category IX

Net ALP \$77,979 Net ALP Obj \$43,333

B +41 B	Category	Name	Net to Gross	Retention	Net ALP	Net ALP Obj	% of Obj
March Production	l	Surace-Smith Jatoft-Foti Altig-Orlovic Cohen-Cohen Paul Rumbuc		68.4 70.0 71.4 77.1 70.9	\$874,007 700,137 2,342,695 412,759 356,291	\$520,000 455,000 1,690,000 338,000 303,000	168% 154% 139% 122% 118%
2	III	Oldham-Bianchi Eric Giglione Williams-Zophin Imran Satti	93	72.0 68.9 69.4	516,375 348,661 304,589 284,771	455,000 347,000 204,000 195,000	113% 100% 149% 146%
	IV	Simon Arias Alt-Orl-Deley Joe Manone Allan Jennings		69.4 71.1 76.1 69.7	303,733 280,538 237,763 180,378	208,000 210,000 210,000 160,000	146% 134% 113% 113%
	V	Sabrina Lloyd Alt-Orl-Traboulay Steven DiChiaro	81	68.7	135,690 195,697 160,996	86,667 156,000 130,000	157% 125% 124%
	VIII	Scott Rehberg Scott Keeney Gary Bleier Travis Moody		71.7 68.8 79.4 70.1	135,837 132,646 58,417 82,557	108,000 130,000 52,000 78,000	126% 102% 112% 106%
	IX	Alt-Orl-Stenglein Gregory Engrav Robert Shafer David Melcher	86 96 96 88		77,979 66,619 46,707 43,906	43,333 43,333 43,333	180% 154% 108% 101%
	100	- 2 0					
YTD Production	l III	Surace-Smith Cohen-Cohen Altig-Orlovic Jatoft-Foti Williams-Zophin	93	68.4 77.1 71.4 70.0	1,989,694 1,051,840 5,216,071 1,382,272 500,563	1,560,000 1,014,000 5,070,000 1,365,000 408,000	128% 104% 103% 101% 123%
	V	Imran Satti Alt-Orl-Deley Simon Arias Sabrina Lloyd	81	69.4 71.1 69.4	653,129 671,762 621,299 311,994	585,000 630,000 624,000 260,001	112% 107% 100% 120%
	IX	Gregory Engrav Alt-Orl-Stenglein	96 86		108,512 158,452	86,666 129,999	125% 122%
11			- 11				

SURACE-SMITH FRIEDLANDER NCAA WINNERS SURACE-SMITH FRIEDLANDER COHEN-COHEN ALT-ORL-HAY SURACE-SMITH **BOB OLSON** OLDHAM-BIANCHI JATOFT-FOTI SURACE-SMITH JATOFT-FOTI **BOB OLSON** SIMON ARIAS **BOB OLSON FRIEDLANDER CHRIS HERNANDEZ** NCAA LOSERS **JOSH CHALOM** ALT-ORL-HAY COHEN-COHEN **COHEN-COHEN** ALT-ORL-HAY FRIEDLANDER STEVE HARTMAN **ERIC GIGLIONE** JATOFT-FOTI JATOFT-FOTI FRIEDLANDER FRIEDLANDER **BOB OLSON** SABRINA LLOYD MARK HANCOCK SIMON ARIAS SIMON ARIAS OLDHAM-BIANCHI OLDHAM-BIANCHI PAUL RUMBUC SCOTT REHBERG ALT-ORL-VENEKAMP THEODORE PAPPAS THEODORE PAPPAS ALT-ORL-VENEKAMF BARRY DILLAH ALT-ORL-LYSE AJ O'CONNOR ALT-ORL-VENEKAMP JOSHUA GOODMAN CARLA MILLER ALT-ORL-VENEKAMF TIM MCADAMS AJ O'CONNOR AJ O'CONNOR TIM MCADAMS **ALT-ORL-LYSE JAMES BAILEY ERIC NEAL** BARRY DILLAH TRAVIS MOODY **ALT-ORL-LYSE** ALT-ORL-LYSE ALT-ORL-LYSE TRAVIS MOODY DAVID MELCHER JOSHUA GOODMAN TIM MCADAMS THEODORE PAPPAS **ALT-ORL-LYSE** AJ OCONNOR RANDY TEYSSIER DAVID SOLOMONOV **JOSHUA GOODMAN** JOSHUA GOODMAN **TYRONE CONARD** CARLA MILLER **JAMES LOGAN TYRONE CONARD**

Perspecti



Scott Smith

Executive Vice President
& Chief Marketing Officer

Smashing Records

What a start to 2009!

No doubt you're aware of the records being set for our 2009 sales. The first quarter was our first ever \$30M Net ALP quarter, and the month of March was the top sales month in the history of American Income Life, topping the \$13M mark for the first time! We also have set records this year by contracting over 700 new agents in the month of March and surpassing 3,500 agents at the end of the month.

We held a contest for the SGA body in March, challenging them to top their best month of 2008, and 35 of 63 State General Agents did just that.

On the PR side, we had our first company-run Public Relations Training School, and 34 brand new people and are now out in the field. It has moved the total Public Relations count to nearly 190, also an all-time high for the company. We are on pace to sign over 20% more organizations to mail with us in 2009 too.

Our company commitment to profitability has been displayed through all-time high levels of reinstatement activity, while a soon-to-be-released automated laptop presentation emphasizing a true needs-based sale has the potential to change how we write business, increase our closing percentage and improve the retention of our business.

The work of the Home Office truly bears commitment to a team oriented environment. Everyone in the field take note that when a new production record is set, it is the employees of the Home Office who whoop it up first! Their commitment to the field is also a big factor to why we're hitting these records.

Here is another item you may not realize. Do you know how powerful you really are? Yes, you. You're so powerful that even in the worst of economic times with the highest levels of unemployment in decades, you can get anyone, anywhere, a job in the United States, Canada, or New Zealand. That's special.

As you read this, the SGAs will be concluding their spring meeting in Cancun, Mexico, and next month the 2009 Convention will be like none other, at the Beverly Hilton Hotel in Beverly Hills with a Three Dog Night concert thrown in! To the victors go the spoils.

Lots of fun stuff — records being set, positive motivating environments created, and an appropriate amount of time being spent on investing in the future. Anything short of this would be called failure. But this is success.

Be Proud. You're a part of it.



Bonus Total: \$607,058.95

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
MATERIAL STATE OF THE STATE OF		Bulleton Westerstein St. Land Land				Arlene Grosso	\$983.96
Stephen Hill	\$23,781.34		\$2,783.63		\$1,602.48		980.25
Ben Halali	19,428.21	Kevin Appasamy	2,722.82	Andrew Stinnett	1,595.57	Christopher Clark	967.58
Earnest Powers	11,668.82	Taina Lameko	2,699.47	Steven Engrav	1,591.64	Jason Bratin	962.17
Lorenzo Lameko	11,282.65	Richard Sprigg	2,675.80	Dustin Dunlap	1,585.10	Lee Jeffers	
Harjeet Rana	11,150.33	Ronald Rivera	2,612.75	Maurice Jordan	1,561.58	Lynn Jones	960.63
Francisco Perez	9,713.37	Alex Gonzales	2,558.56	Benjamin Foti	1,542.22	Rodney Ward	955.22
Brett Gryska	8,622.51	Harmandus Buckle	2,514.87	Brandon Braun	1,513.28	Antonio Monica	954.55
Natalie Lloyd	8,341.40	Richard Correa	2,512.89	Matthew Melhorn	1,473.67	Haoyu Xu	950.57
Patrick Bendure	8,279.34	Kilisimasi Sega	2,507.99	Marc Younger	1,468.52	Nicholas Rice	950.40
Sita Pereira	7,591.10	Carmen Ramirez	2,494.85	Anthony Theriault	1,468.34	Paulo Rosa	945.66
Dorian Oldham	7,571.64	Christopher Williams	2,482.15	Delaunda Milner	1,463.19	Jennifer Duke	944.31
Michael Vasu	7,547.55	Daniel Walton	2,478.32	Allen Nelson	1,462.61	Maria Esposito	941.66
Kellen Cuttance	7,058.08	Matt Pflueger	2,477.36	London Burnett	1,433.80	JoAnne Marks	940.75
Richard Blake	6,429.39	Kenneth Greer	2,459.66	Alek Auxier	1,429.42	Mercedes Ayala	940.43
Hal Herman	6,428.25	Jermaine Gunter	2,438.89	Travis Brock	1,391.17	Garik Petrosyan	931.96
Ryan Vopat	6,308.75	Mathew MacCannell	2,396.41	Darron Hacker	1,385.53	Michael Cook	921.63
David Wang	6,294.30	Christopher Stephens	2,314.73	Loralee Vasquez	1,382.63	Cody Novak	921.02
James Cunningham	5,974.60	Michael Sheets	2,304.10	James Hill	1,380.73	Magda Figueiredo	908.10
Robert Vincent	5,736.59	Dmitriy Kagan	2,293.33	William Parmeter	1,341.60	Michael van Delft	902.49
Stephen Jubrey	5,704.72	Michael Boyer	2,277.74	Corey Neff	1,341.22	Dennis Titcombe	884.80
Eric Cochran	5,628.53	Desi Dimitrova	2,269.72	Nicholas Zangardi	1,325.23	Shawn Nowak	880.27
Scott Hanna	5,554.68	Tracy Haden	2,269.42	Shawn James	1,307.36	Bruce Davis	862.94
David Hausman	5,522.26	Daniel Orr	2,244.35	Volodymyr Derevyanyy	1,294.84	Karen Gagarin	862.73
Lawrence Hauck	5,439.23	Mark Bleier	2,211.83	Raymond Risucci	1,279.69	Kevin D Davis	859.97
Danielle Jankowski	5,153.89	Timothy Matteson	2,160.74	Kathryn Chaisson	1,239.91	Gary Howard	856.77
John McGrath	5,142.58	Jay Meyer	2,156.29	Timothy Clark	1,228.55	Robert Harris	852.82
David Iriye	4,684.68	Daniel Phares	2,120.97	Natalie Linker	1,207.07	Emil Mohareb	851.95
Bobby Gujral	4,680.03	Moswen Taylor	2,119.76	Kyriacos Davis	1,203.57	Rudi Camenzind	850.68
Jeffery Thiel	4,560.38	Beth Snow	2,093.97	Francisco Zarathustra	1,191.20	Maria Greene	848.40
Paul Samra	4,378.50	Tim Schroeder	2,085.14	Sharon Brenner	1,180.40	Larry Pereiro	844.90
Tiffany Roland	4,310.16	Timothy Watson	2,071.28	Jason Lafayette	1,153.71	David Ramirez	841.21
Gevorg Yanukyan	4,238.44	Jared Mlinarich	2,045.80	I-Perfection Harris	1,139.31	Arthur Greene	834.19
Mitch Duplantis	4,164.70	Karen McQuoid	2,019.37	Robert Hamilton	1,129.96	Levar Morgan	833.20
Marino Baca	4,111.92	Jamison Weatherspoon		Sara Welch	1,122.81	Mark Corkrean	832.51
Nicholas Lorence	4,052.75	Mark Beckford	1,990.67	Jay Newsome	1,119.19	Clifton Horton	831.89
Marcus Howard	3,892.11	Corey Carbon	1,964.43	Kurt Papenhausen	1,107.87	Johnathan Olsen	828.17
Christopher Jordan	3,882.67	James Allen	1,957.67	Timothy Velky	1,102.55	Kasali Kotun	821.86
Ryan LeBaron	3,877.81	Hyungjun Kae	1,955.56	Alan Weissen	1,078.38	AshLynn Orng	815.28
Robert Kanaan	3,858.28	Michael Bromberg	1,946.33	Joseph Moore	1,075.51	Casey Kunash	812.55
Samuel Cohen	3,858.13	Albert Lau	1,927.35	Joseph Kuzmanko	1,073.71	Laura Maurillo	802.01
Doreen Ryan-Foti	3,768.17	John Collins	1,899.45	Norman Candelore	1,065.75	Ardith Jefferson	799.43
Steven King	3,724.81	Daven Hermosura	1,838.04	Jason Mayer	1,053.67	John Szoka	793.66
Billy Wilder	3,700.63	Justin Adams	1,713.12	Jose Harb	1,053.13	John Bacaron	792.45
Sarai Castanon	3,125.11	Craig Beck	1,711.76	Amir Sedaghat	1,051.47	Cynthia Sittig	787.65
Zeve Katz	3,120.87	Michael McIntosh	1,691.73	Carlo Bonifazi	1,042.77	Luay Ghawi	785.27
Alberto Alcala	3,117.21	Byron Paz	1,645.52	Pamela Ladd	1,038.84	Brenda Anderson	783.32
Yvonne Zarathustra	3,102.19	Thomas Vena	1,633.12	Toafa Teo	1,006.39	Cara DeFiore	768.57
		Theresa Setefano	1,622.87	Philip Anderson	991.80	Tod Brown	752.96
Roghie Hassan Loo		Wayne Fader	1,620.75	Zachary Hart	987.58	Kevin Holtz	749.94
David Guzman	2,858.86	vvayne rader	1,020.73	Zacialy Hall	707.50	The same of the sa	

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Qualifier	Bonus	Qualifier	Bonus
Jaime Rozotto	\$746.83	Roger Fung	\$514.54
Roger Melton	729.95	John McCreary	502.80
Dan Rubio	729.26	Daniel Armstrong	499.13
Sean Lacroix	727.40	Lee Croft	497.06
Amandeep Kaur	717.50	Ricardo Garavito	496.23
Heather Pearce	714.70	Andrew Bishop	496.06
Patrick Duray	713.68	Brookalyn Stillwagon	494.87
Alvin Hagens	705.78	Maryam Nemati	493.99
Amie Young	704.22	Jerry Kust	493.76
Eli Pierce	703.90	Phillip Jenkins	480.47
Jeremy Welch	700.43	Debra Bell	479.25
Claudia Baba	690.89	Jason Young	474.09
Blake Higuchi	686.00	Myron Montano	470.91
Wes Elder	678.13	John Hughes	469.66
Crystal Mestres	671.11	Alexander Seropian	468.84
Anita Facundo	669.57	Pablo Garcia	466.76
David Farraway	665.68	Nicholas Engrav	461.66
Matthew Lukesh	664.84	Rory Crockford	455.46
John Charlton	662.53	Tibor Simon	449.42
Jason Marlow	661.70	Thomas Craig	448.86
Tasha Tucker	655.94	Jackie Alston	446.11
Athar Sheikh	647.70	Maryna Danielian	442.59
Darren Miller	646.13	Jarred Sykes	441.93
Natalie Soboleva	641.79	Cheryl McLean	435.23
Caleb Douce	621.13	Evan Holzhauer	429.92
Anne Powihongi	618.25	Anthony Mutter	419.30
Evan Wicklund	616.86	Ryan Bisanz	412.23
Tim Smith	615.03	Mark Ziemianski	396.62
Ryan Leong	614.09	Shaun McDonald	392.84
Mike Hudnall	613.89	John Ragozzino	384.22
Michael Yoxtheimer	601.48	Bradley Weigand	377.66
Christopher Keller	591.79	Nicholas Bloom	374.99
Michael Nelson	591.67	Bradley Ellison	371.74
Mathew Mealey	591.00	Jason Taylor	365.56
Carl Rudd	586.69	Brenda Hadayia	361.50
Hector Urena	583.91	Steven Stensrud	358.96
John Sparby	580.38	Cindy Craven	358.63
Eric Angelino	576.69	Kelvin McDiarmid	355.16
Gregory Easley	573.25	Bernard Coffey	349.11
Victoria Wnek	572.64	Stacie Jones	347.47
Joshua Richmond	569.30	Gregory Kono	346.80
Jesse Reeder	561.37	Beverly Diaz de Leon	343.71
Robert Biser	559.57	Travis Eick	343.14
Barbara Corigliano	556.07	Atta Saleh	342.81
Robert Gerdes	554.05	Rencel Jones	335.71
Brenton Betts	539.52	Harold Miner	332.88
Clifford Mekelburg	535.06	Charles Bradley	330.50
Raphael Bouchereau	535.05	Colleen Fisher	330.02
Chantal Daigle	531.58	Corrie Williams	326.84
George Lahamedjian	528.25	Ryan Goodwin	326.76
Denice Copp	526.35	Johan Henriksbo	324.63
Cassaundra Gordon	521.97	Hasheim Jones	323.71
Samantha Jacobsen	520.84	Craig Strompf	321.64
Calvin Moore	518.22	Marcus Noel	318.90
Cynthia Romero	516.68	Corby Jesperson	
	020100	Corby Jesperson	317.93

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Qualifier	Bonus
LaDawn Meador	\$316.38
Fredric Nobari	314.07
Amelia Zeiger	312.85
Nicole Rayner	311.89
Mabelyn Rojas	308.03
John Franklin	306.26
Terrell Fowler	303.73
Asghar Sajjad	295.26
Jose Sanchez	286.35
Alex Grakhov	285.89
Matt Flores	285.72
Perry Taylor	285.00
Maifea Fetu	283.12
Corey Liles	277.61
Alan Silverman	277.31
Taneshia Solomon	275.61
Lee van Delft	273.10
Humberto Quintero	271.21
Norman Sellen	270.31
ohn Murphy	268.30
Steven Edgell	261.08
Michael Baier	260.03
Yadollah Pourjalali	259.22
Robert Drake	255.62
Michael Isaac	255.02
Aaron Latham	250.03
Huihann Wee	
Seth Raymond	244.33
Marisa Willgruber	238.39
Shelley Meyer	236.29
Pohort Closure	235.23
Robert Slocum	231.79
Michael Weeder	229.69
osefina Bernal	227.40
ayson Medema	225.50
Noel Ables	223.90
eung Suh	223.65
Rita Earl	222.14
Vancy Myers	220.60
alal Nabiyev	220.57
dward Jordan	218.41
Abolfazl Mohammadi	212.90
Aark Myles	212.36
ean Moser	210.53
latthew MacDonald	210.30
haelagh Legus	205.46
imothy Dawe	205.31
aron Gebke	204,43
Iichael Perez	203.09
oshua Lenix	202.12
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Bonus Greatest

Total: \$1,027,875.09

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Tibor Simon	\$3,778.79	Adam C Smith	\$1,859.40	Gregory Williamson	\$1,569.51	Russell Morris	\$1,370.33
Justin Smith	3,699.91	Kevin Davis	1,852.99	Jared Costales	1,550.16	Katie Sila	1,369.27
Robert J Dunn	3,584.91	Thomas Carver	1,849.80	Michael Mandella	1,549.88	Mike Hudnall	1,369.07
Max Quasem	3,525.81	Michael Cook	1,847.67	Anne Powihongi	1,543.00	Benjamin Larson	1,368.47
Brock Lampee	3,183.34	Erez Shabtay	1,846.18	LaDawn Meador	1,540.89	Jason Cabamongan	1,366.42
Omar Hashimi	3,092.99	Patrick Taylor	1,843.26	Gilbert Pollock	1,535.31	Steven Lucero	1,360.34
Ernesto Magat	3,044.33	Clemon Daniels	1,839.05	William Caraway	1,533.02	Regina Knieser	1,360.05 1,354.58
Peggy Winston	2,830.46	Kasali Kotun	1,837.84	James Larkin	1,532.28	Faamanuia Milo-Pereira	1,353.13
Lesina Ah Sue	2,820.77	Danielle Olsen	1,822.84	Robert Reagan	1,530.35	Elise Haley Paul Kagarise	1,351.04
David Gombkoto	2,815.67	Joey Kennedy	1,820.40	Julianna Jones	1,519.46	Joshua Atwood	1,350.62
Zachary Hart	2,775.24	Dorian Brown	1,817.53	Michael McJunkins Aileen Lassiter	1,511.64	Linda Byas	1,349.10
Sarai Castanon	2,724.31	Ryan Phillips	1,815.03 1,803.79	Steven Stensrud	1,510.80	Kristi Vang	1,342.84
Dustin Dunbar	2,693.45	Jerry Williams		Jason Schrimsher	1,510.67	Ala Awad	1,340.58
Robert Ulreich	2,686.94	Mehrezben Djebali	1,798.36 1,795.00	Lidia Meglei	1,507.96	Tracy Thomas-Shell	1,339.91
Catherine Minor	2,661.07	Lou Utumapu Lafi Papalii	1,784.63	Beau Springer	1,504.67	Amr Shater	1,338.23
Haoyu Xu	2,532.98	Adham Slataroff	1,770.05	Bret Harrison	1,498.71	Ahmad Banat	1,337.83
Kevin Appasamy	2,517.96 2,440.49	Maijargal Sukbaatar	1,757.16	Jorell Washington	1,497.29	Keith Bryant	1,334.88
Kimberly Riley	2,433.68	Tia McCutcheon	1,753.83	Ruby Botello	1,495.80	John Hughes	1,328.84
Marilyn Hilaga Samson Adelufosi	2,413.85	Gordon Mooc	1,746.22	Randoph Souliers	1,494.19	Lori Dacyk	1,316.38
Freida Yakubov	2,413.51	Timothy Cruise	1,744.08	Eugene Kashkin	1,493.60	Daniel Smith	1,314.20
Jose Harb	2,412.01	Asghar Sajjad	1,712.42	Poto Siakisini-Lauaki	1,492.25	Eric Brown	1,313.36
James Aalders	2,378.65	Justin Wilson	1,711.79	Otari Bater	1,490.10	Kenya Manstra	1,312.16
Lily Tchen	2,362.60	Debra Hepp	1,707.29	Gina Nascimentoflore	1,481.31	Jason Bratin	1,307.06
Kevin Ishikane	2,360.40	Beth Snow	1,705.86	Dichita Warren	1,479.79	Ronald Berube	1,297.28
Samantha Chui	2,333.24	Lee van Delft	1,699.81	Raymond Risucci	1,478.23	David Ramirez	1,295.45
Terrance Hines	2,328.57	Evelyn Nkwenti	1,695.88	Shahnaz Toloui	1,478.15	Laura Bosse	1,294.01
Ryan Catlett	2,301.10	Timothy Nolan	1,693.34	Krista Thieme	1,476.36	Kilisimasi Sega	1,291.83
Benjamin Page	2,294.52	Jinzhou Zhao	1,681.10	Joshua Stankovich	1,472.85	Consuelo Dominguez	1,286.55
Richard Carter	2,288.85	Jonathan Tomko	1,672.37	Andrew Scritchfield	1,472.24	Jose Lomeli	1,285.51
Thomas Quintalino	2,264.97	Ronald Morgan	1,666.87	David Moritz	1,468.94	Ronald Starr	1,282.53
Mario Chavez	2,260.33	Hovhannes Manukian	1,666.46	Gabriel Feldmann	1,463.35	Benjamin Ainscough	1,280.88
Amy Shui	2,221.95	Jay Newsome	1,647.77	Aislin Azcona	1,462.36	Christopher Acciari	1,278.01
Aaron Parks	2,210.06	Matthew Guzman	1,646.01	Maria Lealaiauloto	1,458.71	Fritznel Octave	1,277.37
Keith Childers	2,209.04	Christina Guerrero	1,631.21	Tasha Torain	1,449.75	Jose Hernandez-Camarg	1,264.13
Benton Tong	2,200.81	Herivelto Pereira	1,623.33	Alan Rosen	1,446.82	Andrea Barenholtz	1,263.90
Kevin Edwards	2,186.95	Jeremy Harbin	1,619.60	Kevin Haines	1,445.00	Larry Pereiro	1,263.31
Agatha Safford	2,090.45	John Passi	1,616.12	Matthew Cartwright	1,437.74	Jason Oliver	1,263.01
Mary Ann Gaelic	2,069.58	Amanda Beyersdorff	1,615.37	Serah James	1,435.89	Joseph Geer	1,261.85
Kelly McDonald	2,068.47	Joseph Cruz	1,613.21	Gregory Hayman	1,429.94	Naera Pomare	1,260.96
Daniel Potilechio	2,067.54	Vaaufiao Robertson	1,613.13	Bradley Ellison	1,427.92	Manuel Gogolin	1,257.30
Horace Johnson	2,016.57	Daniel Bauer	1,603.24	Juan Reyes	1,424.96	Faith Philbeck	1,254.88
Elvis Obanor	2,014.95	Marc Younger	1,597.20	Daniel Kolbrich	1,420.48	Bradley Cossin	1,252.01
Daniel Toshner	2,004.73	Mark Harhager	1,594.78	Israel Wizenfeld	1,413.79	Matthew Girard	1,250.59
Joshua Lenix	1,992.19	Andrew Cauley	1,594.45	DeMario Cooper	1,408.94	Timothy Clark	1,247.06
Ryan Kendl	1,987.19	Robert Harris	1,587.54	Matthew VanAlst	1,407.06	Amie Young	1,244.23
Wanda Draughon	1,961.01	James Erickson	1,586.72	Jaime Rozotto	1,403.01	Muriel Fletcher	1,241.96
Casey Kunash	1,935.12	Carmen Ramirez	1,584.13	Stephanie Kies	1,401.33	Mark Butler	1,236.22
Michael van Delft	1,934.10	Benjamin Van Fossen	1,580.91	Corey Durst	1,400.18	John Tippett	1,236.07
Peter Kaplanis	1,930.28	William Parmeter	1,579.00	Darlyne Exilus	1,396.37	Tony Flinn	1,231.89
Juan Cardona	1,918.60	David Moir	1,578.20	Karen Sessing	1,387.08	Mike Argersinger	1,229.78
Kevin Hart	1,899.86	Ashley Adams	1,577.69	Natalie Soboleva	1,387.04	Brian LeBlanc	1,225.47
Nastassja Tucker	1,883.11	Jamison Weatherspoon	1,576.04	Kyriacos Davis	1,387.03	Hilderguard Toleafoa	1,223.46
Barbara Corigliano	1,878.02	Carl Rudd	1,575.55	Jessica Santamarina	1,386.99	Brandi Hershey	1,221.16
Tupulaga Fuaivaa	1,875.12	Paramjit Sangha	1,573.34	John Murphy	1,378.24	Scott Remmey	1,220.51
Victor Rodos	1,873.88	Peter Szumigala	1,571.37	Clifford Rene	1,376.05	Ben Halali	1,217.63
Carrie Mayle	1,862.16	Ross Ewen	1,570.09	Stacey Stewart	1,373.98	Khadija Evans	1,207.08

Bonus & Greatest

	NO.		1		H.	Mi en	and .
Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Seigfred Williams	\$1,204.46	Ryan Clark	\$1,046.67	Thomas Roberts	\$936.93	Daniel Jones	\$814.78
Douglas Prentice	1,201.93	Terrell Fowler	1,041.03	Kyle Wilson	935.63	Jarred Sykes	814.14
Viviana Gonzalez	1,199.71	Michael McCoy	1,040.50	Adam P Smith	934.93	Nicole Johns	812.22
Juliana Mauga	1,196.62	David McMullen	1,038.51	Lubomir Sordel	932.79	Ryan Hall	810.14
Richard Woodly	1,195.31	Donald Wold	1,038.45	Norman Lew	926.96	Glyn Hurst	809.83
Dustin Klingebiel	1,192.28	Svetlana Belkina	1,037.39	Antonio Evans	924.12	Amelia Zeiger	
Leone Tom-James	1,185.56	Jerrell Johnson	1,034.73	Dennis Fulton	923.64	Delaunda Milner	809.61
Brian Schreiter	1,185.06	Chad Younger	1,033.67	Kenneth Greer	923.54	Rob Speers	809.20
Omini Apihubi	1,178.81	Crystal Gustin	1,032.50	Samantha Jacobsen	923.50	Reginald Ford	806.94
Donna Carson	1,177.04	Justin Germany	1,031.17	Christopher Comer	923.46	Dianedrila Wilson	806.91
Tammy Cruz	1,176.85	Christopher Bush	1,030.79	Joseph Adams	921.95	Tammy Zagata	805.52
Benjamin Greer	1,170.21	Melanie Johnston	1,028.59	Peniamina Levae	921.33	Jackie Alston	804.88
Matthew Coulombe	1,167.80	Paul Johnson	1,026.89	Stephen Archer	919.72	Katsia Paul	803.50
Robert Barzyk	1,163.42	Jamar Burnette	1,025.84	Greg Stewart	915.60		801.89
Vicki Tumia	1,157.32	Trish Baraghoush	1,025.59	Chena Blair	914.28	Matthew Hiraga	801.43
Adelfa Parinas	1,154.76	Jacob Arias	1,024.58	Humberto Quintero	914.07	Ricardo Quick	801.18
Timothy Kieran	1,152.99	Shaun Rice	1,021.56	Mark DelGuzzo	913.10	Gabriela Moreno	799.94
Drew Johnson	1,148.32	Beverly Diaz de Leon	1,021.28	Kasimira Joyce		Danylle Guerrero	799.72
Oscar Rubio	1,148.13	Deana Boehm	1,019.08	Andrew Aaron	909.87	Nicole Rayner	799.44
Joseph Roszman	1,147.65	Holly Butler	1,018.25	Stephanie Novel	908.63	Mercedes Ayala	799.31
Mark McGuigan	1,147.22	Phillip Bonavida	1,016.66	Helen Taylor	905.18	Maryna Danielian	796.38
Chris Marino	1,144.10	Joshua Goldstein	1,016.61	Lima Drysdale	903.21	Tyaise Newman	794.66
Monique Roye	1,140.08	Loralee Vasquez	1,013.78	Clayton Menezes	900.18	Tiffany Pikula	794.64
Jerid Ferranti	1,136.42	Angela Kerr	1,013.62	James Cummings	897.90	James Conley	791.32
Joseph Moore	1,136.21	Lleison Martinez	1,008.59	Thomas VanOsdol	896.05	George Sturge	787.34
Joaquin Santos	1,130.03	Derek Sandilands	1,006.95	Richard Pasternack	891.32	Corie Pelcher	787.12
Asa Davis	1,128.98	Kevin Holtz	1,002.36	Reginald Patrick	889.21	Gregory Myers	784.87
Frances Scott	1,126.88	Scott Hanna	999.59	· ·	888.39	David Peebles	777.45
Michael Brown	1,126.48	Tatjana Tikhonov	999.41	Shannon Andrews	884.12	Barbara Stillwell	777.44
Douglas Meador	1,122.73	Nellie Johnson	995.10	Syed Hashim	881.84	Brittany Smart	776.18
Colin Gibson	1,118.83	Crystal Cannon	993.74	Travis Vandeberghe	879.82	Amir Sedaghat	775.03
Jason Evans	1,118.14	Alexander Paoloni		Michael Weeder	877.18	Marina Kokorina	771.59
Jesse Jardine	1,116.76	Norbert Medina	992.46	Nathan Leininger	875.32	Chad Turner	771.32
Alan Sheldon	1,116.15	Nicholas Wolle	992.02	lvan Leigh	871.62	James McLagan	770.63
Steven Sparkes	1,114.12	Rita Haidinger	991.52	Gleb Ostrovsky	863.02	Melissa Dennison	769.37
David Saez	1,112.78	Demetrius Franklin	990.94	April Payne	861.27	Kraig Jilje	768.70
Nese Tufuga	1,112.74		990.25	Ashley Way	859.29	Joseph Uppleger	766.73
Andrew Degenhart	1,111.37	Thomas Tulowiecki	986.63	Nelson Baber	858.77	Franz Riedel	764.44
Chad Panzer	1,109.52	Cherman Wilson Sina Polu	985.16	Wesley Pollard	858.56	Evan Dent	762.27
Joan Giron	1,104.11	Andrew Bishop	978.27	Cynthia Sittig	858.16	Jonathon Wolfinger	762.16
Brittney Brown	1,103.33	Shari Roszmann	974.27	Michael Graham	857.55	Joseph Kuzmanko	761.99
I-Perfection Harris	1,101.92	Patrick Robitaille	972.10	Roshonda McDonald	856.19	Darcelle Jeter	761.89
Dan Beddome			968.10	William Wilson	854.81	Shawn Nowak	761.01
Raphael Bouchereau	1,100.67 1,100.03	Carissa Steinburg	965.25	Justin Speakman	853.36	Jaime Chaves	760.64
Thomas Soloweyko	1,099.41	Larry Adebesin	964.94	Mickenzie Linse	850.56	Tanica Session	760.29
Junior Bontemps	1,097.93	Joshua Bagi	964.61	Limalau Luafalealo	849.97	Abolfazl Mohammadi	760.23
Ellen Sawo		Amy Coles	963.07	Jason MacLeod	844.65	Dawn Dulaney	759.80
Charlotte Hudson	1,093.58	Nicholas Parker	959.85	Brandi Harnish	842.60	Michael Czarney	759.41
Faasasalu Nanai	1,087.35	Brian Walker	959.67	Ed Olfert	840.68	Rexford White	758.36
Travis Eick	1,087.26	Denice Copp	958.77	James Kelly	839.80	Jeremiah Stallman	757.23
	1,079.86	Janice Ahyek	958.30	Mona Marcobelli	836.12	Jerckarra Page	756.99
Clifton Crockatt David L Cohen	1,074.24	Michael Perkins	956.63	Telly Wilson	835.46	Gregory McMeckan	756.00
	1,070.09	Anthony Mele	955.76	Patrick Blanchette	833.36	Jo Karr	754.06
Christine Surette	1,063.14	Mark Lindenmann	955.28	Jefonda Neal	832,36	Faisal Kasuri	752.65
Kara Snyder	1,060.97	Brent Morrissey	955.16	Robert Drake	832.16	Peter Soybel	752.14
Justin Adams	1,058.93	Laureena Giorgi	952.91	Amuia Teo	831.00	Moncef Boudhaimi	751.91
Chad Brown	1,056.73	Erin Moyer	952.38	Kade Taylor	827.90	Michael Boyer	751.43
April Butler	1,053.83	Mindy Rosenberger	950.82	Steven Young	821.93	Shelly Russell	750.32
Claudia Baba	1,053.58	Aaron Rosenberg	949.55	Ricky Rice	820.32	Christina Smith	749,52
Andrew Brinkmeyer	1,052,97	Michael Rivera	946.23	Troy Plummer	817.92	Aidan Murphy	749.37
Raynard Dauphin	1,052.69	Theresa Bellajaro	942.80	Sonia Marin	816.79	Rosario Lopez	749.06
Jaclyn Lomax	1,052.67	Richard Nypower	940.92	Tommy Penson	816.71	Frank Soldo	749.02
William Charnow	1,050.96	Gary Howard	939.88	Meredith DiVita	816.48	Kelly Schneider	748.85
Melissa Flanagan	1,050.04	Alba Wandurraga	939.08	Nicholas Bloom	815.08	Jewmekia Morton	748.36
Steve de Moss	1,049.85	Bryant Maddox	938.61	Zach Luhr	814.91	Kelly McKibben-Fry	746.23

Bonus & Greatest

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Travis Ammann	\$745.52	James Villa	\$676.03	Joseph Hecker	\$602.21	Edwin Kriegel	\$538.71
Thomas Vena	744.05	Ramon Herrera	675.46	Hanna Taala	601.05	Paul August	538.07
Julie Wells	743.49	Frank Jendusa	674.68	Robert Granzow	600.75	Maria Miller	536.04
Malia Tuitama	743.00	Sean Lacroix	674.38	Leonard Tobias	598.64	Sandra Taylor	535,46
Curt Snow	742.92	Bryan Dickens	674.18	Mele Tagaloa	597.84	Aghayni Nazarian	535.07
David Boshard	741.85	Ini Augustine-Akpan	673.84	Roghie Hassan Loo	597.61	Sherry Dyck	532.79
Cyndra Gather	740.56	John Ragozzino	671.00	Brandon Rausch	597.41	Jeffrey Aleman	532.34
Robert Woodhouse	739.61	Regina Stingley	667.69	Susan Livingston	596.36	Jay Almodovar	532.05
Theresa Setefano	737.83	Assaad Dibis	666.32	Darren Osenbaugh	596.29	Crystal Diggs	530.44
Zane Rohatensky	737.72	Augustine Facundo	666.06	Peter Kwiatkowski	595.82	Craig Strompf	527.45
Jesse Wise	737.52	Arnold Pacleb	665.88	Seth Holmberg	595.79	John Macom	527.15
Rudi Camenzind	735.96	Rodney Reynald	665.83	Stephen DePietro	593.81	Stephen Jubrey	526.16
Divine Chiangeh	734.66	Alissa Dvorak-Halcom	665.31	Justin Howard	590.61	Charlette Wilson	523.79
Stephanie Walters	731.68	Carolyn James	664.73	Paul Snyder	590.49	Al-Karim Walji	522.76 520.26
Shamina Chowdhury	730.62	Amy Knotts	661.69	Stephone Robinson	589.69	Roseanna Cardelli	519.85
Jeremy Engrav	730.21	Charles Wachuku	659.49	Yalonda Lloyd	589.44	Ramin Maghsoud	519.63
George Harlan	730.13	Nicholas Richardson	659.13	Matthew Glasgow	588.40	Jacob Scattergood Nadia Lakhani	519.31
Rachel Ashenback	729.67	Richard Dyer	658.69	Kimberly Bird	585.25 584.30	Lori Brice	518.81
David Beard	728.36	James Mournahan	655.71	Carl Robinson	582.83	Joshua Champneys	518.24
Tami Dixon	726.58	Amanda Voelz	655.10 654.58	Zalika Sterling Arthur Westergren	582.61	Sherwyn Jeffrey	517.31
Christopher Chovanec	724.20	David Cassidy			580.26	Jody Maas	515.22
Neal Dickey	723.59	Daniel Hartwig	653.23 652.12	Lily Shipley Kirk Alexander	579.65	Eric Evans	514.36
Christopher Lewis	721.60	Jerry Wheeler	652.12	Joseph Flynn	579.58	Amanda Williams	514.11
Nathan Cook	721.40	Rachelle Rhoe	646.04	Mallory Stansbury	578.57	Andres Diaz	513.80
Jacob Blumenfrucht	719.88	Jessica Wilhite Neil Moros	645.81	Kelvin Chu	577.20	David Walton	512.46
Bradley Kampmeier	718.44 718.42	Melissa Schroeder	644.98	Ryan Sidwell	571.34	Russell Snow	510.54
Vili Falefa John Charlton	718.08	Kelly Hopper	644.71	Vicki Karamouzis	571.02	Justin Smith	509.88
Erica Calderis	717.35	Timothy Niknafs	642.34	Jun Ma	569.61	Chad Neff	506.71
Bruce Viaje	716.97	Jeff Avedesian	641.46	Lucky Faaitiiti	569.12	David Figge	506.59
Mark Bleier	716.32	Natalya Kashevskaya	641.22	Reshma Supersad	568.62	Scott Florin	505.90
Tien Nguyen	716.03	Christopher Feiner	640.43	Anna Vaculikova	568.30	Salvatore Pennisi	505.69
Catherine Sedge	714.34	Roger Weisman	631.64	Hsiaohsuan Li	567.76	Chantal Daigle	505.45
Grover Bond	710.76	Ryan Leong	631.57	Anita Facundo	567.53	Mark Gorman	505.13
Larry Finch	707.28	Darron Hacker	631.16	Desire Nkoukou	567.47	Bruce Jones	504.67
Renato Cabamongan	706.96	Brian Blair	628.16	Melody Foy	566.43	Jermaine Scott	503.79
Theodore Fawcett	706.47	Cody Bertke	627.65	Vera Leus	565.84	George Angulo	503.51
Helen Papazyan	706.12	Jerry Moore	625.70	Eili Boulo	565.43	Felix Hernandez	503.21
Phillip Jenkins	704.91	John Fordham	624.94	Mauri Martin	565.13	David Choi	502.53
Fernando Siordia	703.48	Denis Miklasevskij	622.76	Stephanie Paskett	563.56	Charles Tucker	502.26
Masofa Falefatu	703.17	Thomas Detienne	619.92	Spencer Bullock	563.53	Dillon Lupton	502.13
Donna Archibald	702.76	Mickey Beaver	617.41	Sheila Murphy	563.30	Christopher Freter	498.92
Jeffrey Higgins	702,42	Marcella Silva	617.37	David Long	562.84	Sukhdev Mann	497.85
Jacqueline Reim	700.77	Louis Fani	616.53	Gregory Barker	561.00	Kenneth Bush	497.80
Bernardo Lopez	698.99	Adam Elliott	616.07	Ying Vang	558.52	Danny Mayorga	495.73
James Schneider	696.06	Jonathan Smart	616.00	Michael Reid	558.45	John Keiderling	495.60
David Thornton	694.25	Michael Perez	615.70	Jeremy Conaway	557.96	Randall Bowen Frederick Greene	494.93 492.38
Jason Anderson	694.19	Michael Jones	614.23	Lauren Hutchinson	557.00		492.14
Hyonjun Lee	693.88	Rita Earl	613.44	Aaron Singer	556.39	Wayne Fader Anthony Carney	491.44
Jacqueline Kabluyen-Mitch		Mark Neilson	612.95	Jeremy Welch	555.61 555.08	Richard Lutz	490.87
Kurt Smith	691.18	Jason Albertz	612.01	Crystal Mestres	554.36	Steven Rotherforth	490.76
George Fraser	687.83	Paul Teko	611.78 611.72	Michael Bishop Myron Montano	551.70	Gagandeep Klair	489.97
Lori Blacketer	687.35	Daniel Pinschmidt			551.47	Marques Fernandez	487.92
Glenn Normand	687.04	Richard McLoone Michael Stearns	610.71	Stephen Krcha Krystal Mikkelson	549.57	Marsela Kresic	486.87
Joseph Rickard	683.90	Emillaszio Klementis	607.71	Holly Cook	548.94	Andre Bishop	486.63
Michelle Hoffman	683.88	Shawn Holden	607.41	Christopher Maronde	547.95	Sarah Jett	485.67
Peter Buentello	683.70	Javier Sandoval	606.78	Danielle Pease	547.47	David Rich	484.77
Carlos Kelley	680.89 680.47	Dennis Kinzler	605.16	Shaelagh Legus	544.29	Dustin Dunlap	484.19
Pepe Puni Caleb Douce	679.71	Kristina Hansen	604.52	Duane Robertson	543.10	Bradford Gallagher	484.06
Norman Sellen	679.00	Patrick Christian	604.15	Jessica Knepple	542.69	Matthew Lukesh	483.47
Michael Baguer	678.02	Jalal Nabiyev	603.88	Salvatore Lucente	542.68	Marcus Noel	483.41
Justin Hruby	678.00	Kristin Garramone-Hage		Sabrina Owens	539.08	Yehonatan Gross	482.92
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Bonus Greatest Onus

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Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Sean Carlson	\$481.65	Brandon Cooley	\$424.84	Ryan Neel	\$382,71	In a second second second	The second secon
Beverly Wells	476.66	Robert Mattulke	424.18	Sophia Szeto	382.57	Christopher Hirt	\$348.79
Andrew Queen	476.28	Natalie Coston	424.16	Keith Ligons	382.35	Curtis Proebstel Tyler Green	348.33
Bonnie Williams	475.97	John Byrnes	422,45	Benjamin Mancillas	381.95	Delphina Livorsi	347.73 347.44
Priscilla Arenas	473.74	Nathanael Noel	422.11	Autrina Shepherd	380.87	Jeffrey Emmerson	
Mallorie Marshall	471.56	Stephanie Poe	421.64	Perry Taylor	378.54	Sarah Cockrell	347.28 346.76
Joseph Stebli	470.99	Corey Liles	421.63	Cassaundra Gordon	377,80	Joshua Sherman	346.15
Sharon McKee	470.54	Paulene Young	420.81	Brian Sundberg	377.28	Rochelle Moore	345.02
Sasha Londura	469.16	Allison Bankowski	419.95	Kenneth Collins	377.08	Travis Holt	344.08
Brendon Banks	468.64	Anthony Christman	419.39	Micah Cecchetti	376.93	Everett Henderson	343.52
Shelly DeMarsh	468.33	Byron Bills	419.25	Patrick Parisi	376.48	Steven Edgell	341.45
Margaret Higgins	466.90	Lotofoa Taala	418.39	Anthony Redditt	376.00	Kimberly Bantista	340.92
Scott Pearce	465.90	Mabelyn Rojas	413.89	Emmanuel Villasenor	375.22	Heather Snyder	339.43
Duane Meredith	465.57	David Pennington	413.38	Bryan Kidd	375.04	David Jackowski	338.84
Brandon Rugg	465.12	Larry Malitz	413.18	Yuan Luo	375.02	Minh Phung	338.42
Ashley Julian	464.98	Milton Aikin	413.00	Rafael Sawin	373.38	Maria Diringer	337.89
Laura DiPietro	464.87	Debbie Romero	412.17	Norman Frick	372.53	Benjamin Pitts	337.13
Bryce Ady Travis Williams	463.44	William Mora	411.77	Mark Konigsmark	370.94	Osana Peteru-Peletti	337.08
Pati Liu	462.42	Rowena Flynn	409.87	Chris Hoey	370.58	Ryan O'Donnell	337.05
	461.80	Shane Burns	409.51	Mildred Hinkson	370.35	Keith Litterst	336.79
Jack Wang	461.53	Nanette Klee	408.97	Steven Yun	369.56	Evan Wicklund	336.27
Matthew Ciampini Juanita Pittman	457.90	Matthew MacDonald	408.96	Ryan Richardson	369.10	Rajeev Arora	336.25
William Teeter	457.76	Virginia Dotson	408.80	Sundeep Grewal	368.66	Richard Sprigg	333.36
Nicholas Ernst	457.39	Charlie Warren	408.48	Glen Francis	367.89	Jennifer Kotila	333.30
Michael Giaime	456.48	Chelsea Shermer	407.97	Mark Peltz	367.86	Gerard Logan	333.27
Jose Rivera	455.85	Rhonda Shaffer	407.91	Eugenio Pavon	367.56	Noata Tiatia	332.58
Felili Maiava	454.78	Stephanie Tejada	405.91	Donald Hill	366.84	Gregory Easley	330.80
Barry DeRossett	454.47 454.39	Amanda Ratcliffe	405.74	Hugo Chavez	366.75	Alex Hernandez	328.86
Stacy Randazzo	454.04	Jessidiah Beman	405.63	Terra Norton	366.52	Derrick Richardson	328.63
Mark Calverley	454.00	Petala Kapeteni	405.19	Jeremy Eichas	365.83	Lawrence Broniszewski	327.62
Bruce Henevich	453.48	Larry Bolinske	404.10	Gordon Lovell	365.70	Joanna Mercado	327.22
Karen Gagarin	450.93	Rosario Ortega Pamela Ladd	403.64	Filipo Havili	365.48	Byron Leach	326.85
Clifton Horton	450.86	Andrew Haskins	402.11	Matt Flores	364.74	Mark Beckford	326,50
Bernard Oliphant	450.64	Keith Johnson	401.20	Ayse Ozturkmen	363.79	Gina Congi	325.28
Valeriya Kolb	450.48	Paul Tirbak	401.15	Larry Daniel	363.10	Alyn George	324.11
Paul Smoley	449.82	Samantha Graff	400.98	Tricia Parido	363.09	Patricia Garner	324.06
Austin Flowers	448.50	Gavin Perreira	400.96 400.28	Carmelo Perez	362.77	James Brenneis	323.58
Tony Motley	448.14	Amy Daniel	399.53	Diane Carrion	362.75	Donald Lowes	323.41
Diego Acosta	446.37	Norman Acheson	399.27	Tehani Maragos	359.13	Mike Houston	321.82
Dawn McElwain	445.99	Demetria Holmes	399.23	Robert Appel Antonio Alcantara	359.12	Krystal Streloff	321.58
Lamine Diakhate	444.88	Gail Oljace	397.45	David Kuntz	358.00	Mikeshia Walker	321.37
Zulfikar Bhukera	443.51	Evan Ludwig-Kilkus	396.80	Vance Bosch	357.45	Melissa Nunley	321.07
Garfield Grant	442.50	Phillip MacIntosh	396.39	Audrey Byars	356.61	Bryan Matthew	320.95
Anthony Kinzler	441.57	Jeff Spanaus	396.11	Seung Suh	355.83	Lemeika Armfield	320.38
Trampis Cornwell	441.18	Elias Higuera	395.89	Eric Kassa	355.77	Olesili Sinaumea	320.07
Christian Nago	439.27	Parvin Fathi	395.68	Eric Trautman	355.45	Tania Tikitiki	318.37
Sharif Grays	438.82	Yadira Greene	395,34	Kelvin McDiarmid	355.18	Ghina Malaney	317.47
Julius Baker	438.25	Venus Ross	392.85	Daniel Kincaid	355.13 354.98	Kevin Brown	316.43
Theodore Roberts	438.07	Donald Hall	391.84	Debra Walton	354.40	Rosa Ngolo-Grubb	315.29
Oshea Davis	437.25	Fredric Nobari	391.19	Thomas Green	354.30	Rebekah Poole	313.50
Hal Herman	436.01	Faylicia Hardwick	390.86	Giselle Thomas	353.99	Mickey Flinn Lise Lauzon	313.26
Pai Siaosipoulava	435.54	Sarah Roland	390.80	David Ingram	353.91		312.09
Meeta Sanyal	435.53	Rangitoto Maugatai	390.62	Bo Stawicki	353.23	Christopher Gonzalez	311.98
Angelika Vassilieva	434.88	Zac Dajos	390.14	Andy Rosado	352.92	Garret Kun James Getzoyan	311.79
Damien Cannaday	434.12	Lucille Benitez	389.80	Byron Paz	352.92	Billio Wilson	308.79
Peter Lenk	432.64	Eric Rodenborn	389.56	Katie Chetwynd	352.67	Billy Wilson Jennifer Holliday	308.62
Debra Bell	432.12	Rufus Cathey	389.46	Wesley Ford	351.31	Harold Canter	308.61
Jan Ward	430.61	Orlando Marcucci	389.01	Patrick Wright	350.52	Josh Wheeler	308.48
Nicholas Langer	429.68	Tina Parry	388.29	John Martin	350.10		308.38
James May	427.15	Sandra Linse	387.29	Sharon Nigota	349.48	Mariea Willowshan	308.23
Dason Phaul	427.06	Mike Summers	385.27	Pauline Ruff	349.12	Marisa Willgruber Maifea Fetu	308.18
Matthew Nereng	425.63	Lytoni Brown	384.25	Cbyrd Lucas		Scott Patterson	307.92
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Bonus &

		Section 1997	1			18 m	and a
Qualifier	Bonus	Qualifier	Bonus	Qualifier E	Bonus	Qualifier	Bonus
Willon Charles	\$307.66	Galuafi Lui	\$274.51	Christy Starr	\$244.32	Drew Cornwell	\$219.09
Chance Strader	306.88	Mary Brooks	273.73	Teresa Butolph	242.98	Julie Hallgren	218.93
Adah Rawlings	306.02	Melissa Losk	273.41	Thomas Stewart	242.55	Hans Schutt	218.75
Malcolm Morrison	305.76	Sterling Whitley	272.99	James Ching	242.31	Charles Lee	218.53
Joseph Campo	305.07	Timothy Faranda	272.29	Marcus Griffin	241.59	Derek Wiens	218.26
Christopher Rossman	303.46	Martin Noble	272.25	Kaylin Searles	241.00	Colin George	218.10
Seth Raymond	303.18	Rodney Baker	271.49	John Franklin	240.06	Adam Trubacz	217.02
Daniel Greenlee	302.11	Juanita Too	271.26	Felix Berger	239.86	Hilda Ames	216.91
Chanel Mendoza	302.02	Gary Furnish	270.42	Herman Fennell	239.78	Bertha Delgado	216.78
Edouard Saint Pierre	301.98	Gary Jones	270.00	Adaoma Okereke	239.64	Linh Phanroy	216.36
Stephen Richard	301.96	Ashley Fisk	269.67	Carol Maina	239.62	Kimberly Eugenio	216.31
Calvin Myles	301.88	Mandy Roark	269.55	Dustin Deardoff	239.23	Andrew Anderson	216.01
Ewa Marinaccio	301.83	Gregory Pierce	268.61	Daniel Doyle	238.82	Adriatik Calaj	215.56
Lori Simpson	301.83	Daniel Guarini	268.21	Heather Halterman	238.59	Timothy Raiford	215.39
Kai Takekawa	301.57	Derrik Olson	268.06	Julie Aprahamian	238.40	Brenda Avant	215.31
Mike Robinson	301.26	Marvin Chalwe	268.04	Donald Bolieau	238.34	Craig Davidson	215.08
Andrea Yee	300.26	Paresh Takrani	267.85	Miranda Eilers	237.90	Richard Duskey	214.65
Joshua Eckert	300.07	Xavier Baudoin-Dajoux	267.10	Travis Ivanoff	237.83	Yanina Ray	213.98
Garrett Dressler	296.69	Milton Smith	266.83	Theodore Sauder	237.72	Alexander Scott	213.70
Edward Pennington	296.59	Mikal Apenes	264.84	Aaron Latham	236.76	Patrick Brazill	213.61
Marile Collier	295.85	Nancy Crampton-Brophy	264.81	Joseph Laska	236.36	Ronald Shelledy	213.14
Corienne Mason	295.77	Dustin Huston	264.39	Michael Carter	236.36	LaTonia Bills	212.90
Wayne Sleight	295.56	Martin McCarthy	264.15	Christopher Lockrem-Iddiol		Stephane Bartlett	212.53
Andrew Bernstein	295.34	Andrew Adams	263.92	Charles McDonald	235.71	Sara Welch	211.18
Brian Campbell	294.98	Michael Lockhart	263.88	John Jackson	234.59	James Isip	210.87
Eunsook Kang	294.30	Walter Waddler	263.79	Travis Rasso	234.57	Johnathon Bunch	210.85
Robert Portis	293.56	Mala Manufalealili	263.52	Mario DePinto	234.47	Quantez Black	210.68
Jazzmon Kennerson	293.13	Michael Antognoli	263.03	Arlene Chavez	233.17	Lita Lameko	210.61
Matthew Court	292.34	Gabriel Manzo	262.49	Philip Abramovitz	232.97	Derek Maglinte	210.44
Joseph Narcisi	291.72	Erwin Ashby	262.09	Michael McKelvie	232.17	Sami Mogannam	210.28
Catherine Yeung	291.43	Diana McNair	262.03	Christopher Wilson	231.07	Ralph Travis	209.53
Tyson Rahrig	291.33	Sal Giacchi	260.84	John Crane	230.85	Robert Simmons	209.29
Derrik Kittle	291.25	Mikhail Telishevsky	260.31	Douglas Bauknecht	230.61	David R Stewart	208.95
David Stewart	291.24	Jonathan Davis	260.12	Jarrett Koch	229.95	April Parent	208.55
Maria Esposito	289.73	Shawn Eliuk	259.93	Robert Simmen	229.95	Michael O'Rourke	208.31
Jeff Lamar	289.18	Asahel Harrison	259.73	Marc Williams	229.63	John Curtis	208.24
Daniel Umbertone	288.16	Brett Crandal	258.91	Rita Robertson	229.36	Carl Dummer	208.02
Goncalo Freire	288.05	David Garbarskiy	258.60	Robert Vincent	228.93	Adam Eury	207.99
Landon Green	287.34	David Garcia	258.51	Jerry O'Reilly	228.91	Tony Nguyen	207.86
Nathan Liptak	286.27	Brianne Jablow	257.95	Walter Powell	228.53	Evan Chesler	207.15
Elizabeth Dabrowski	285.05	DeShante Boston	257.59	David Brawn	228.45	Daniel Harmon	207.04
Todd O'Neill	284.99	Nicholas Patterson	256.18	Dora Reid	228.14	Derrick Mason	207.01
Ernestine Rush	284.68	Matthew Saito	255.57	Lauri Fish	228.12	John Serrano	206.85
Marchon Tatmon	284.39	Joshua Swogger	255.08	Dustin Kiss	227.78	Rasheedah Grafton	206.80
Michael Frith	283.82	Alan Klitenic	253.81	Rosa Savea	227.71	Shu Shang	205.83
Paul Samra	283.82	Edward Jordan	252.47	Christopher Custer	227.08	Diane Arenas	205.74
Rian Jeong	283.76	Lawrence Ordoyne	252.43	Todd Foster	227.00	Derek Resch	205.47
Signora Price	283.71	Andrew Helsper	252.23	Tanya Halverson	226.44	Andrew Gallegos	204.89
Leon Thompson	283.03	Kenneth Madden	252.03	Michael Oswald	226.06	Brian Morse	203.90
Mark Corkrean	282.82	Carlos Ortiz	251.72	Michael Ellis	225.76	Kevin Rendon	203.74
Troy Skipper	282.55	Quanita Baxter	251.53	Simione Taumalolo	224.37	Livingston Reid	203.73
Joshua Hernandez	282.11	Frank Pisacane	251.40	Kathleen Williams	224.31	Andrea Nichols	203.14
Caffery Lane	281.89	Kevin Mondane	250.06	Tina Sio	223.71	Jack Holton	202.25
Musa Yasin	280.58	Jeremy Henretta	249.20	David Hawkes	223.70	Donald McCrary	202.00
Michael Yoxtheimer	279.21	Audrey DeLoach	247.13	Daniel Gereaux	223.60		
Robert McNutt	279.21	David Honey	246.74	Steven Harris		John Orr	200.85
Nolan Ender	277.60	Charles Allen	246.44	Reynaldo Garcia	223.18 221.98	Juan Montufar James McCarthy	200.55
Michael Sheets	276.95	Abdul-Kareem Kotun	246.40	Anna Bruffy	221.74	James McCartny	200.54
Kelcie Brown	276.60	John Oldfield	246.40	Rose Spear	221.74		
Harmandus Buckle	276.54						
Brian Allt	275.97	Reynaldo Singson Aaron Haskins	245.36 245.04	Patrick McGonigle	221.18		
Iames Raymond	275.00	Jenny Sample	244.78	James Murphy Larvania Bowers	220.94		
Invites travilloud	613.161	rentity oathing	Labor 115	Latvania Dowers	V 1 A DO		

244.78

Larvania Bowers

244.33 Mario Rodriguez

275.00

274.52

Jenny Sample

John Farley

James Raymond

Jera Culbert

219.60

219.54

Reinstatement

Total: \$48,883.74

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Ghina Malaney	\$2,495.25	Katherine Fallon	\$753.75	Agatha Safford	\$317.97	Michael Manosca	\$248.64
David Jackson	2,487.09	David Harrington	728.84	Daniel Pinschmidt	317.91	Richard Carter	245.34
Sami Mogannam	2,215.55	Ronald Friedlander	706.23	Allen Nelson	306.39	John Keiderling	242.70
Lance Martin	2,174.88	Carlo Bonifazi	654.03	Debra Bell	304.22	Andrea Yee	236.52
Frank Kolligian	1,860.56	Thomas Parker	596.22	Matthew Willrodt	291.96	Earnest Loveless	234.00
Allan Gilbert	1,575.27	Sal Giacchi	580.97	Nestor Peralta	290.06	Alan Rosen	227.25
Lawrence Dennis	1,301.36	Lily Tchen	578.58	Goldie Wells	286.02	David Kopp	219.12
Benton Tong	1,125.78	Christopher McFoy	543.48	James Larkin	271.11	Hank Gordon	217.23
Beverly Diaz de Le	on 1,096.34	Michael Bromberg	460.08	Matthew Rude	263.46	Todd Mileti	210.33
Timothy Dawe	1,010.97	Sebastian Kazek	444.57	Sharmanda Gawel	255.75	Michael McCoy	209.67
Christopher Stephe	ns 909.81	Franlisa Williams	419.34	Terry Knudson	255.51	Sharity Saia	208.86
David Wang	863.64	David Goodman	416.52	Brittany Smart	254.37	Catherine Murphy	208.59
Balvino Cardoza	845.71	Perquida Osborne	401.16	Tamara Hawes	254.22	Leone Tom-James	207.18
Matt Flores	812.19	Fritznel Octave	366.20	David Garbarskiy	254.17	Mark Beckford	204.57
Heidy Morataya	803.37	Patrice Wise	363.01	Jason Taylor	252.39	Elvis Obanor	200.79
Nabil Spahi	802.97	Bruce Goudy	357.15	Robert Williams	250.23	Zirio Comioi	200.77
Anthony Coleman	789.40	Thomas Soloweyko	332.76	Peter Soybel	250.05		

*All qualifiers listed achieved at least \$200 in bonus totals



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Mark Gagliardi	\$2,037.25	Darrell Dorey	\$654.00	Donald Spohn	\$477.00	Rona Spano	\$328.50
Larry Lozano	1,686.00	Sue Akers	619.00	Stephen Crockett	447.00	Marilyn Gonzalez	315.00
Timothy Leary	1,366.00	Erica Dalager	591.75	Vivian Dwyer	395.97	Robyn Ferraro	258.00
Al Wall	1,116.12	Bill Verbeten	580.00	Sandra Johnson	373.00	Denis St.Pierre	250.00
Viki Farr	825.00	Brenda Di Somma	569.75	Ken Altizer	351.00	Demis oth lette	250.00
Robin Andrade	810.42	Linda Stadtler	521.50	Leo VanDenBussche			
Fran Christie	741.50	Mario Soljan	514.00	Marilyn Kohlhase	334.50		